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Equity Group's Philosophies

Our Purpose:

Transforming lives, giving dignity and expanding opportunities for wealth creation

Our Vision:

To be the champion of the socio-economic prosperity of the people of Africa.

Our Mission:

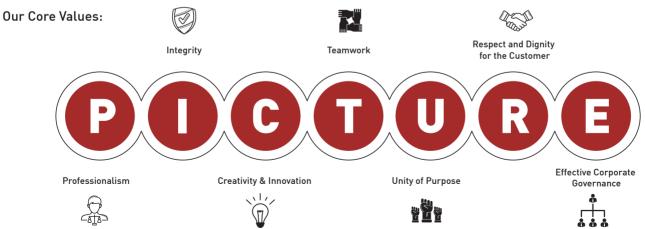
We offer integrated financial services that socially and economically empower consumers, businesses and communities.

Positioning Statement:

We provide inclusive financial services that transform livelihoods, give dignity and expand opportunities.

Our Inspiration:

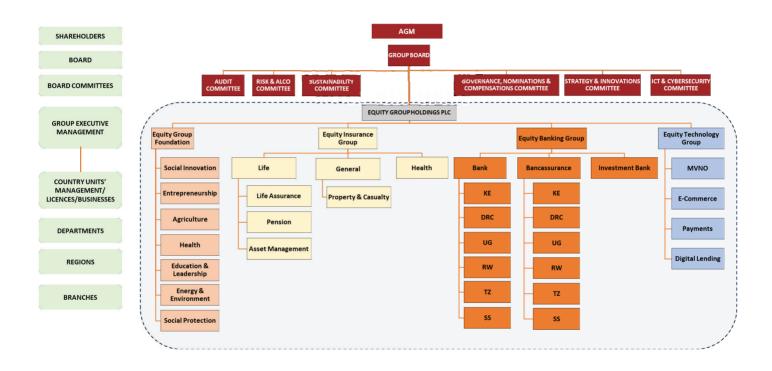
That when years turn our vision dim and gray, we shall still see beauty in the tired wrinkles of our faces and shall take comfort out of the fact and knowledge that when we were given the opportunity, we did all we could to empower our people to exploit opportunities and realize their full potential on the road to economic prosperity.





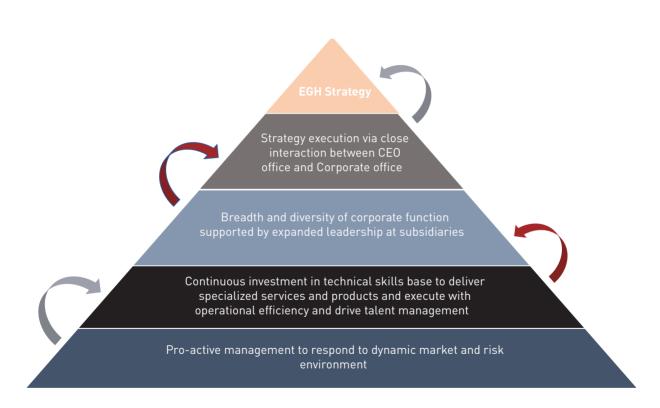
Governance and Organizational Structure

Governance & Risk Management Framework



Governance and Organizational Structure

Breadth and Depth of the Management Team



Group Executive Management



Dr.James Mwangi, CBS Group Managing Director & Chief Executive Officer



Samuel Kirubi Group Chief Operating Officer



Brent Malahay Group Chief Strategy Officer



Gertrude Karugaba Chief Legal Officer



Sam Gitwekere Group Chief Risk & Compliance Officer



Emmanuel Deh Group Director Credit Risk



Lydia Ndirangu Group Company Secretary

Group Executive Management



David Ssegawa Group Director Human Resources Operations



Rene Kalonji Chief Product Officer



Christine Browne Group Director Special Assets



Joy DiBenedetto
Group Director
Communications



Michael Kwofie Chief Information Officer



Paul Wafula Group Director Compliance



Thelma Kganakga Chief Information Security Officer



Beth Kithinji Group Chief Internal Auditor

Group Executive Management



Moses Nyabanda Managing Director, Equity Bank Kenya



Isabella Maganga Managing Director, Equity Bank Tanzania



Gift Shoko Managing Director, Equity Bank Uganda



James Kiarie Ag.Managing Director, Equity Bank South Sudan



Hannington Namara Managing Director, Equity Bank Rwanda



Willy Mulamba Ag. Managing Director EquityBCDC S.A



Angela Okinda Managing Director, Equity Life Assurance (Kenya) Limited



Alvin Okari

Managing Director

Finserve Africa Limited

Group Board of Management



Prof. Isaac Macharia Non-Executive Chairman



Dr. James Mwangi, CBS Group Managing Director and Chief Executive Officer



Samuel Kirubi Executive Director



Dr. Edward Odundo Non-Executive Director



Dr. Helen Gichohi Non-Executive Director



Jonas Mushosho Non-Executive Director



Clifford Sacks Non-Executive Director



Vijay Gidoomal Non-Executive Director



Dr. Evans Baiya Non-Executive Director



Samuel Mwale Non-Executive Director



Lydia Ndirangu Group Company Secretary

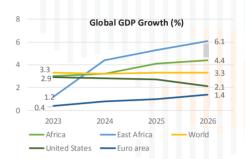


Macroeconomic and Operating Environment

FY 2024 PERFORMANCE

Equity Group Transformation Outlook for EGH Markets

- Economic growth for Africa in 2025 is projected at around 4% driven by the continued recovery in international tourism, lower inflation for some economies, easing debt pressures for many countries, and moderate recovery in the region's largest economies, Nigeria and South Africa. Expect weaker performance from resource -intensive countries; 2025 oil prices indicate downward pressure on growth for oil-exporters.
- Risks to Africa's growth include global and regional conflict; the economic effects of climate change; debt
 vulnerabilities in some countries; persistent inflation for some; volatile global financial markets & commodity
 prices; and raised global geopolitical competition and economic competition.
- East Africa continues to pull up Africa's growth with growth expected at around 5.5% driven by diversified
 economic growth, and strong performance in tourism and agriculture. High growth economies include Uganda,
 Ethiopia, Tanzania, Kenya, and Rwanda, most of which are EGH subsidiary markets.



Snapshot of Economic Growth Outlook in EGH Markets

- Kenya: Growth is expected between 5.0-5.5% driven by agriculture and services, low inflation, and a stable exchange rate. Factors to watch include higher-than-expected food inflation, regional conflicts in the East Africa Community and Horn of Africa, and the suspension of U.S development ass istance which may have notable effects on sectors such as health.
- DRC: Growth will be positively informed by mining activity; oil, gas & mining FDI; and regional infrastructure development. Factors to watch include the conflict in the East, the suspension of U.S development assistance, and weaker exports due to domestic policies, China slowdown, and U.S tariffs.
- Tanzania: Growth is expected at or above 6% in both the mainland and Zanzibar driven by agriculture, tourism, infrastructure development, exports (gold and agricultural commodities), and mining-related FDI. Factors to watch include the October elections and the intensification of regional conflicts.
- Uganda: Growth is projected between 6.2-7.0% driven by oil and gas-related FDI, agriculture, tourism, and exports (coffee and gold). Watch for further delays in oil production, impacts of the East DRC conflict, and impacts of the suspension of U.S development assistance and reduced foreign aid.
- Rwanda: Growth is projected at 6 to 7% driven by infrastructure, tourism, mining & minerals exports and FDI. Watch for the economic and diplomatic impacts of the East DRC conflict, and restricted access to external financing.
- South Sudan's economic growth continues to be volatile in 2025 and will be reticulated through the escalation of conflict, disruption of oil production, climate-informed crises, and hyperinflation.

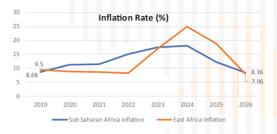
EY 2024 PERFORMANCE

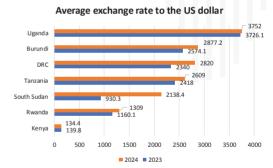
Monetary Policy Dynamics Stable inflation for most EGH economies

- High inflation has persisted for many countries in Africa and the inflation rate stood above 18% in 2024 but is expected to decline to about 11% in 2025.
- Inflation rate divergence will continue in 2025 with East Africa a prime example of this with countries with anticipated high inflation (DRC, South Sudan) and low inflation (Kenya, Rwanda, Uganda, and Tanzania).
- Upward pressure on inflation for East Africa will emerge from global trade policy uncertainty, climate related weather interference, regional conflict and social-political unrest. For the DRC and South Sudan, currency depreciation and weak monetary policy transmission will be pronounced.

Inflation Rate Outlook in Key EGH Markets

- Kenya: Inflation is expected between 3.5-5% supported by stable agricultural production, falling oil prices
 and a stable exchange rate. The Kenya Shilling will be supported by diaspora remittances, tourism, and
 public external borrowing. Kenya CBR (Central Bank Rate): 10.75%
- Tanzania: Inflation is projected between 3.1- 4% informed by lower oil prices, stable food production, and energy supply. Election-related spending will place pressure on inflation and the exchange rate, and inform looser than expected monetary policy. Tanzania CBR: 6.00%
- Uganda: Inflation is expected to stay around or below 5%, supported by stable food prices, and declining global oil prices. The Ugandan shilling will be supported by tourism receipts, continued FDI into extractives, and coffee & gold exports. Uganda CBR: 9.75%
- Rwanda: Inflation is expected higher at 6-6.5% in 2025 due to food inflation, the impacts of the East DRC
 Conflict, and exchange rate pressures informed by below-normal US dollar inflows associated with
 foreign aid suspensions and trade tensions. Rwanda CBR: 6.5%
- · South Sudan's inflation and exchange rates will continue to be volatile.
- DRC: As a highly dollarized economy, inflation will be informed by exchange rate fluctuations.

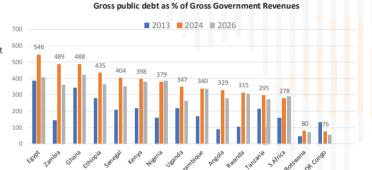




^{*} All CBRs at date of publication

Fiscal Developments Outlook for EGH Markets

- Kenya: In 2025 so far, the Kenyan government successfully issued a US\$ 1.5bn
 Eurobond (coupon of 9.5%) maturing in March 2036, with proceeds
 targeted to buyback the 2027 Eurobond. The government also raised US\$1.5bn
 from a privately placed bond in UAE priced at 8.25% interest. 600 While the 9th
 review of some of Kenya's Facilities with the IMF will not 500 proceed, engagement
 for a new program should proceed over the year. 2025 should see focus on
 revenue mobilization given the increased spending and 400 borrowing plans
 (domestic and external) in the revised budget (FY25/26). 300
- Tanzania: Tanzania's public debt remains within the country's debt-carrying 200
 Gross public debt as % of Gross Government Revenues capacity and its fiscal
 position further supported by strong revenue performance. The market expects
 more expansive fiscal policy in 2025 due to election season, which the government
 has indicated in the draft budget (FY 25/26) with increased expenditure also
 informed by debt servicing and the suspension of U.S development assistance.



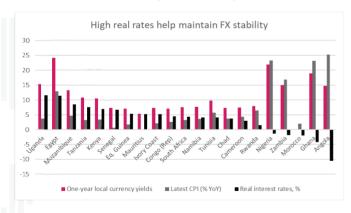
Data Source: IMF Oct 2024 WEO

- **Uganda:** The government projects less spending for FY 2025/26 although security-related spending is earmarked to increase. The delayed start of oil-related revenues pushes related fiscal dividends forward intensifying continued revenue under-performance. While less borrowing is planned for FY 25/26 (in an effort avoid crowding out the private sector) the pivot to more commercial borrowing increases the cost of debt servicing.
- Rwanda: Rwanda's expenditure has stood above regional peers as a share of GDP. The February revised budget increases spending and a djusts tax revenue forecasts downward in an environment of revenue shortfalls. Rwanda may face difficult fiscal prospects due to lower concessional financing from key development partners.
- DRC: The government's new IMF program aims to contain the fiscal deficit at under 1% of GDP but this will face upside risks due to the conflict in the East and the suspension of US development assistance.

FY 2024 PERFORMANCE

Financial Market Developments Kenya as an anchor of regional financial market stability

- East Africa has some of the highest real interest rates on the continent, with Uganda, Tanzania and Kenya taking 3 of the top 5 spots. This helps contain inflation below 5%, which in turn means currencies are not overvalued.
- So far in 2025, the Kenya Shilling has been facing appreciation pressure, providing room for further currency stability and the bolstering of FX reserves.
- Looking forward, market dynamics in 2025 should inform investors to buy and hold East African local currency bonds, which in turn reinforces the positive trend of currency stability and lower inflation.
- Fixed income markets in Africa have mostly held up well in 2025. For example, Kenya and Zambia's prices have not moved significantly since November 2024 which contrasts with more idiosyncratic risk (e.g., Senegal or Mozambique), or oil exposure (e.g., Angola).
- In a lower oil price environment, the investment community is comfortable with oil importers such as Kenya, Uganda, Rwanda, and Tanzania. Most EGH countries stand to benefit from lower oil, prices as it cuts import bills and inflation.





There is significant upside opportunity in East Africa & EGH is uniquely positioned to tap into this growth potential

	2025 Real GDP Growth %	Debt to GDP	Exchange Rate vs USD	Monetary Policy Rate %	Inflation Rate %
E Kenya	5.0	72.36	129.22	11.25	3.3
DRC	4.5	22.8	2,847.66	25.00	11.2
Uganda	12.3	50.29	3,690.36	9.75	3.6
Rwanda	6.8	73.30	1,407.75	6.50	6.4
Tanzania	6.3	46.28	2,498.57	6.00	3.1
South Sudan	25.0	50.26	4,364.69	15.00	14.9
★ Somalia	4.1		571.50		5.7



Uganda, Tanzania and Rwanda are in top 10 fastest growing countries in the world



>63% of target population is 24 years and below, median age is between 15 – 19 years (global average, 30 years)



DRC holds significant mineral deposits in copper, lithium, cobalt, copper



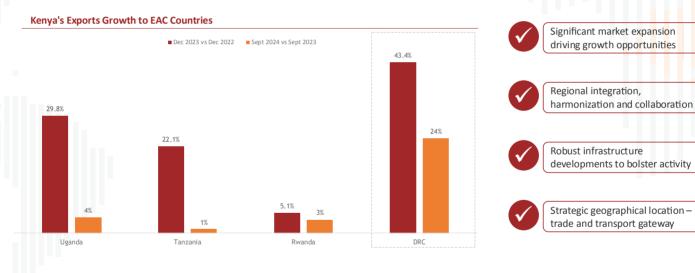
Average Insurance penetration in the region is at 1.34%



199.7 million mobile devices connected to a mobile network with the East Africa Community (EAC) -100% penetration.

EGH is at the heart of East Africa's thriving ecosystem of trade connections

DRC is the fastest and also 4th largest EAC trading partner for Kenya with cumulative exports of USD180.7M YTD September 2024. EGH has been instrumental having organized over 20 trade missions.



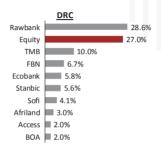
Equity Group presence and Market Position

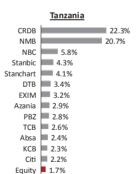




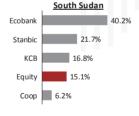






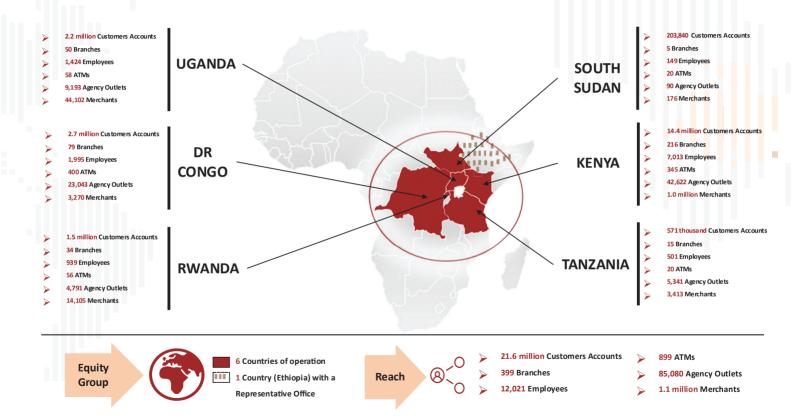






Source: Equity Strategy, Central banks, bank financial statements

Transforming Lives in Africa: Regional Footprint





Equity Group Transformation

PEOPLE

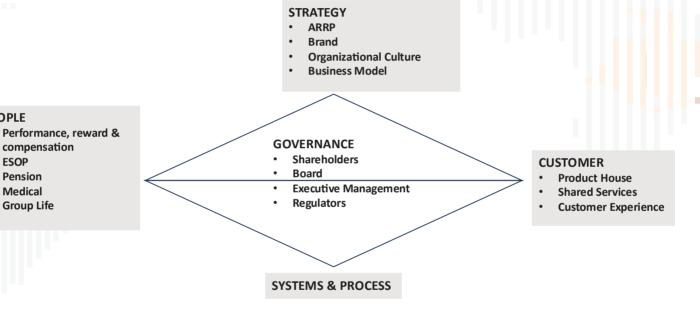
ESOP

Pension

Medical

Group Life

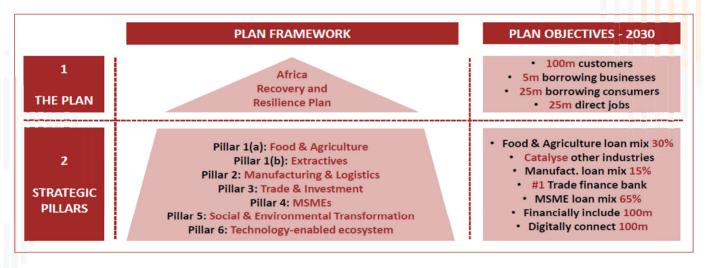
compensation



2030 Strategy Framework

Africa Recovery and Resilience Plan

Holistic solution to achieve social and economic transformation of Africa. The Plan comprises interconnected pillars that aim to catalyse, capacitate, connect and finance enterprises and households across Africa.



Scan QR code below to download the Africa Recovery and Resilience Plan

Scan QR code below to download the The Africa Recovery and Resilience Plan in Action

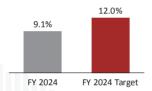




Performance against ARRP targets



2030 target = 30%



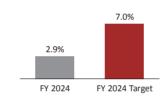
Borrowing Businesses (Mn)

2030 target = 5Mn



Loan mix - Manufacturing and logistics

2030 target = 15%



Borrowing Consumers (Mn)

2030 target = 25Mn



Loan mix - MSME



Total Unique Customers (Mn)

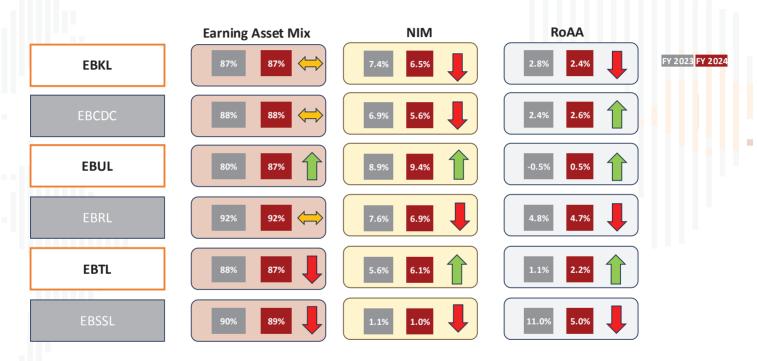
2030 target = 100Mn





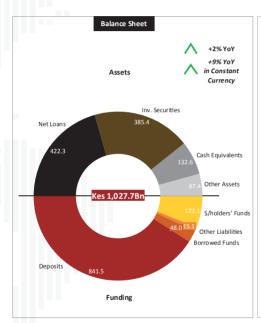
Banking Group Balance Sheet Optimization and Efficiency

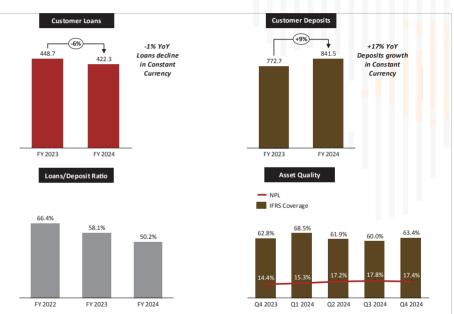
Earning Assets constituting majority of the balance sheet; yielding strong margins



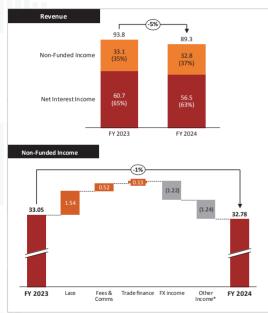
FY 2024 PERFORMANCE

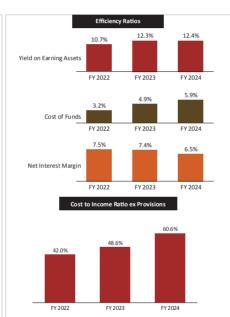
EBKL Balance Sheet

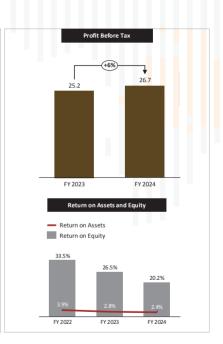




EBKL P&L

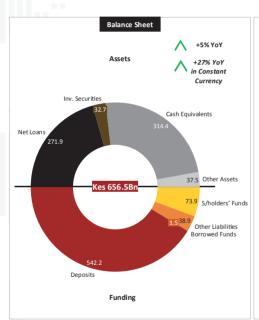


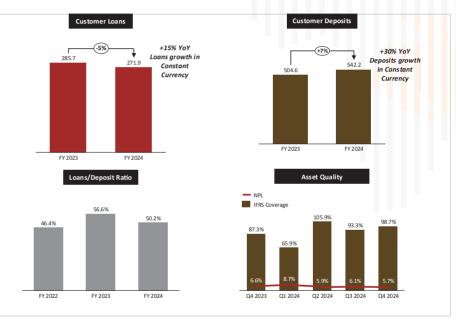




^{*}Other income relates to trading gains, unrealized revaluation gains/loss and other commissions

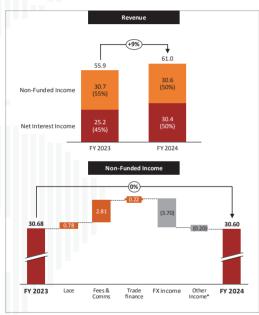
EBCDC Balance Sheet

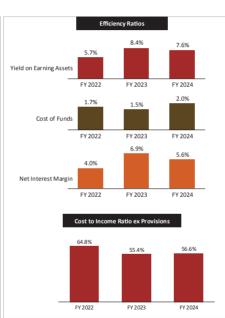


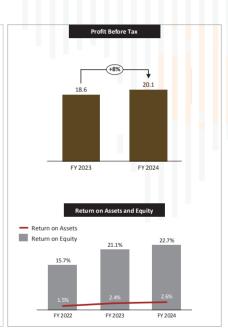


FY 2024 PERFORMANCE

EBCDC P&L

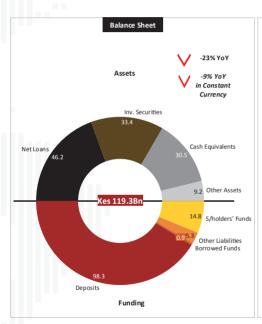


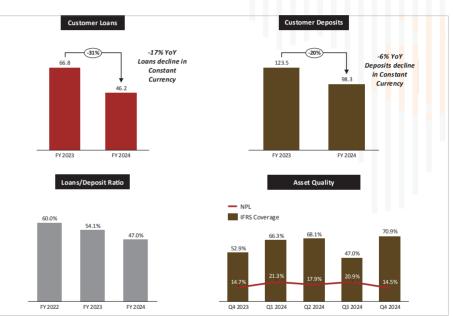




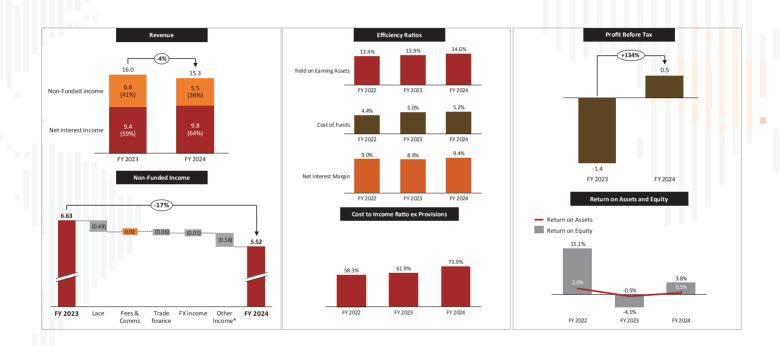
^{*}Other income relates to trading gains, unrealized revaluation gains/loss and other commissions

EBUL Balance Sheet



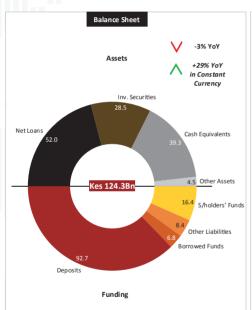


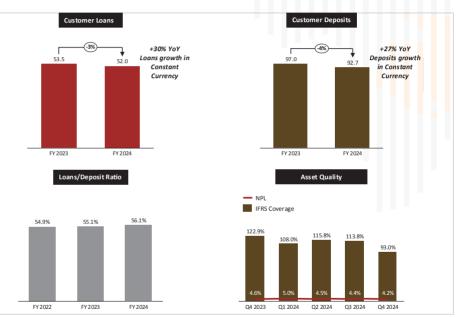
EBUL P&L



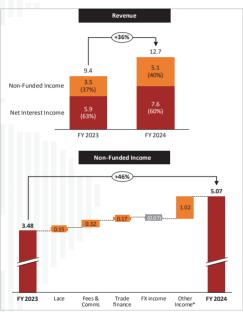
^{*}Other income relates to trading gains, unrealized revaluation gains/loss and other commissions

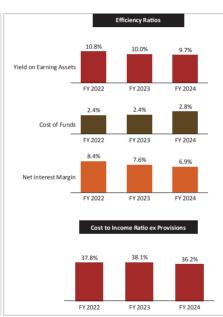
EBRL Balance Sheet

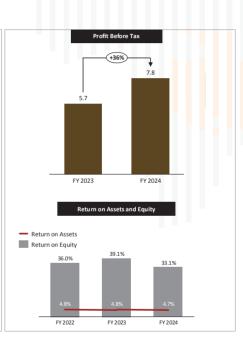




EBRL P&L

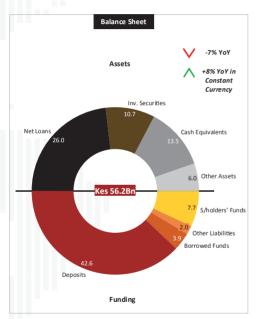


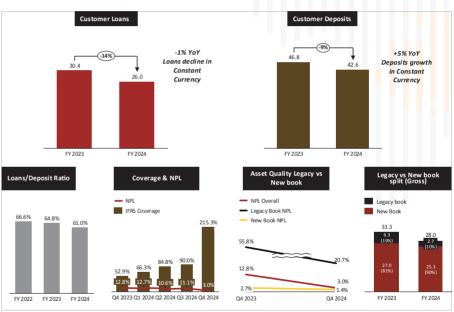




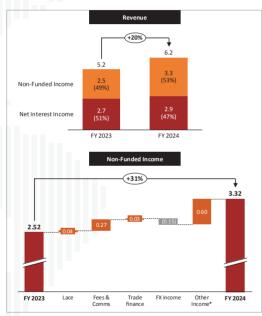
 $^{{}^*}$ Other income relates to trading gains, unrealized revaluation gains/loss and other commissions

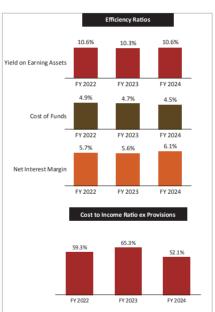
EBTL Balance Sheet

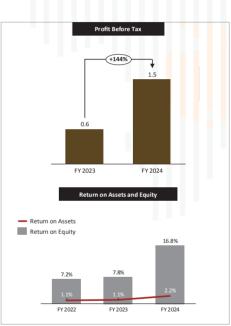




EBTL P&L



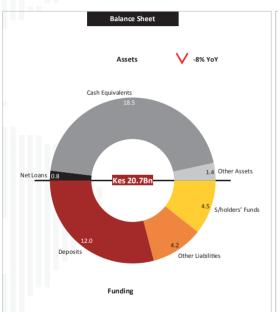


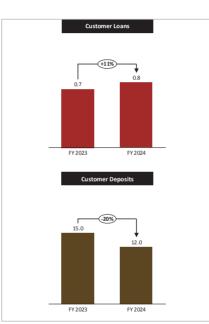


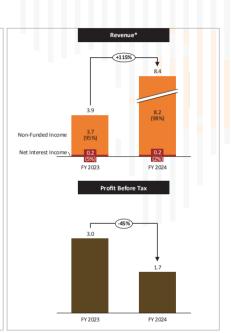
^{*}Other income relates to trading gains, unrealized revaluation gains/loss and other commissions

EBSSL Balance Sheet & P&L

(Figures in Kes Billion)







^{*}Revenue includes unrealized revaluation gains which are netted of with monetary losses to arrive at PBT



Overall Banking Group Performance

Regional Diversification of Banking Business

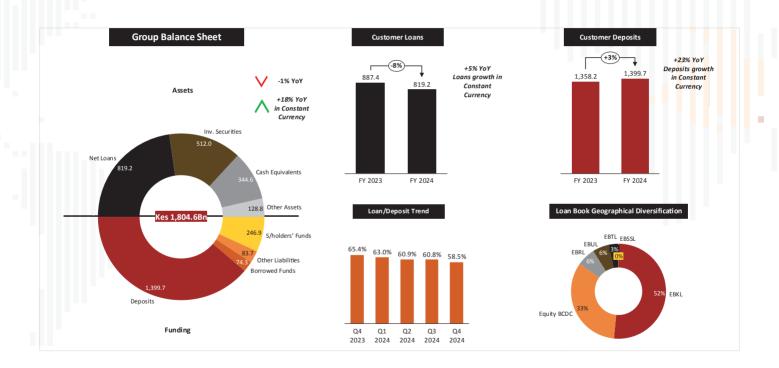
Contribution of banking subsidiaries

Kes Billion	1			1	1				B : 16.1	D : 16.1
FY 2024	EBTL	EBRL	EBUL	EBSS	Equity BCDC	Regional Subs Total (% Contribution)	EBKL (% Contribution)	Banking Group Total* (% growth)	Regional Subs Contribution FY 2024	Regional Subs Contribution FY 2023
Deposit	42.6	92.7	98.3	12.0	542.2	787.8	841.5	1,629.3	48%	50%
YoY Growth	-9%	-4%	-20%	-20%	7%	48%	52%	4%		
Loan	26.0	52.0	46.2	0.8	271.9	397.0	422.3	819.2	48%	49%
YoY Growth	-14%	-3%	-31%	11%	-5%	48%	52%	-8%		
Assets	56.2	124.3	119.3	20.7	656.5	976.9	1,027.7	2,004.6	49%	50%
YoY Growth	-7%	-3%	-23%	-8%	5%	49%	51%	0%		
Revenue	6.2	12.7	15.3	8.4	61.0	103.6	89.3	192.9		49%
YoY Growth	20%	36%	-4%	115%	9%	54%	46%	5%		
Cost before provisions	3.2	4.6	11.3	6.8	34.5	60.4	54.1	114.5	53%	52%
YoY Growth	-4%	29%	14%	617%	11%	53%	47%	21%		
PBT before provisions	3.0	8.1	4.0	1.7	26.5	43.2	35.2	78.4	55%	47%
YoY Growth	66%	40%	-35%	-44%	6%	55%	45%	-12%		
PBT	1.5	7.8	0.5	1.7	20.1	31.5	26.7	58.2	54%	51%
YoY Growth	144%	36%	134%	-44%	8%	54%	46%	12%		
PAT	1.2	5.4	0.6	1.3	15.6	24.1	24.1	48.2	50%	41%
YoY Growth	107%	30%	186%	-40%	29%	50%	50%	7%		
RoAE	16.8%	33.1%	3.8%	22.8%	22.7%	21.4%	20.2%	20.8%		
RoAA	2.2%	4.7%	0.5%	5.0%	2.6%	2.7%	2.4%	2.5%		

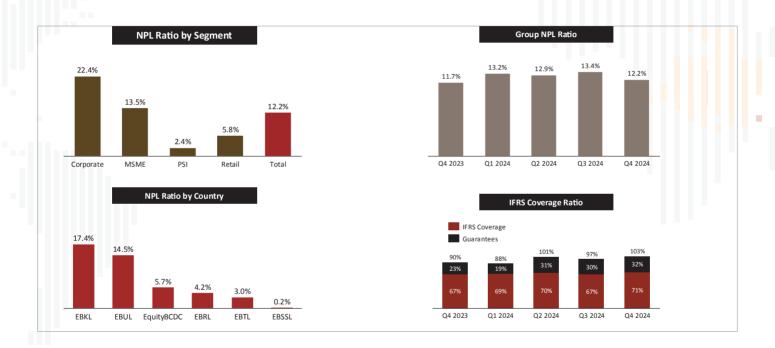
^{*}Banking Group Total presented before intercompany eliminations

EGHL Balance Sheet

(Figures in Kes Billion)



Asset Quality, Distribution and Risk Mitigation

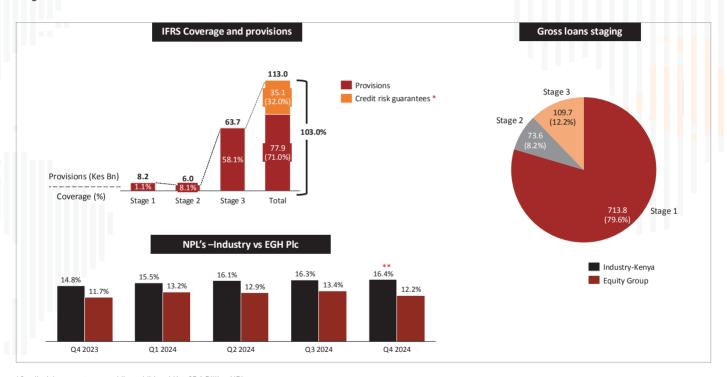


FY 2024 PERFORMANCE

Asset Quality, Distribution and Risk Mitigation

Prudent approach to credit risk management

(Figures in Kes Billion)



^{*}Credit risk guarantees providing additional Kes 35.1 Billion NPL coverage

Source: https://www.centralbank.go.ke/uploads/mpc_press_release/296906864_MPC%20Press%20Release%20- %20Meeting%20of%20February%205%202025.pdf

^{**}Industry NPL ratios are as at December 2024;

Profit and Loss Efficiency Financial Intermediation

Yield on Loans



Cost of Deposits



Yield on Government Securities



Cost of Funds



Yield on Interest Earning Assets



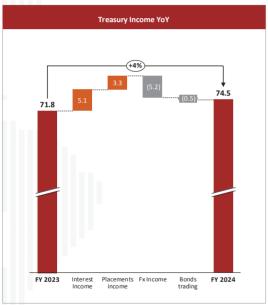
Net Interest Margin

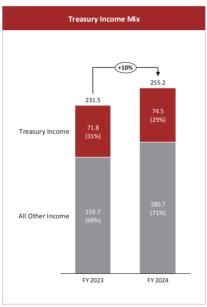


FY 2024 PERFORMANCE

Non-Funded Income - Treasury Efficiency

(Figures in Kes Billion)



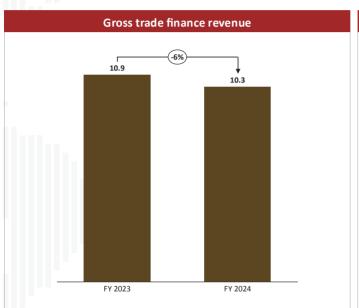


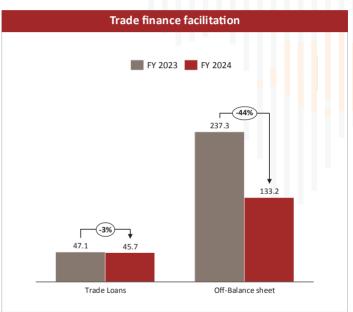


Note: Income calculation above is before funding costs

Non-Funded Income - Trade Finance Performance

(Figures in Kes Billion)







Insurance Group

FY 2024 PERFORMANCE

Equity Insurance Group: The Opportunity Opportunity in Africa & the Equity Strategic Intent

Low Insurance Penetration in Africa



- Low average insurance penetration rates (Africa 2.78%, East Africa 1.34%)
- +150 insurance companies in the market with limited success
- Africa is \leftarrow 3% of global insured losses compared with 18% population representation. GWP \$70Bn in Africa in 2021 (SA, 70% and largely General)
- Consumers in Africa are an event away from financial distress
- Insurance has a social and economic role to play in society
- African communities largely self-insure through traditional means and direct cash payments
- Opportunity lies in resolving challenges facing the industry in Africa such as:
 - Access
 - Relevance or Suitability
 - Affordability
 - Reliability



Impact/Desired Outcome

- ✓ Social Economic Prosperity
- ✓ Increased Insurance Uptake & Penetration
- ✓ Improved Quality of Life
- ✓ Vibrant Economy
- ✓ Peace of Mind for Members

Africa Recovery and Resilience Plan | Strategic Alignment



100m

customers





Food &

Agriculture







Customer

5m businesses.

Businesses & Jobs

25m direct jobs

30% Food & Agri, 15% Manufacturing, 65% MSMEs

#1 Trade Finance Bank

Trade Finance

Cost-to-Income

<40% cost to

Non Funded Income (NIF)

<50% NFI

GROUP

INSURANCE

+4m customers 5% cross-sell for Life insurance for business owners & employees + business insurance Target for General Insurance;

20% of MSMEs to consume at least 2 insurance products Develop Innovative trade finance insurance solutions

Targeted 50% Loss ratio across the book Insurance revenue will entirely boost Group NFI (Annual Flows of KSh 10Bn)

Equity Insurance Group: The Opportunity

Opportunity in Africa & the Equity Strategic

East Africa Market & Industry Statistics (2023)













		-	-		
GDP (Billion USD)	108.75	66.92	51.09	79.14	14.10
Saving rate	9.8%	**	11.5%	11.4%	14.3%
Adequacy level	Low	Low	Low	Low	Low
Life expectancy	62.13	62.87	59.18	59.18	64.52
Working population	27.8Mn	48.9Mn	19.4Mn	27.9Mn	7.9Mn
% of workforce to population	63%	52%	53%	53%	68%
Insurance penetration	2.3%	0.4%	0.8%	1.68%	1.6%

The average Insurance penetration rate across the countries that Equity Operates in stands at only 1.34%

^{**} Data not readily available

FY 2024 PERFORMANCE

Equity Insurance Group

Market Positioning | Strong Start

Kenya's Insurance Industry

Kenyan Industry Premiums

- Total industry premiums: FY 2023 Kes 361Bn; FY2022 Kes 302Bn
- Life: FY 2023 Kes 170Bn (47%); FY2022 Kes 140Bn (46%)
- General: FY 2023 Kes 191Bn (53%); FY2022 Kes 162Bn (54%)

Assets Under Management, FY 2023 Kes 321.5Bn 2022: Kes 270Bn

Fastest growing life assurance solutions

- Deposit Administration (and Pensions)
- · Individual Life Assurance
- · Group Credit Life

Majority of Insurers profits driven by investment income/investments as opposed to underwriting profits



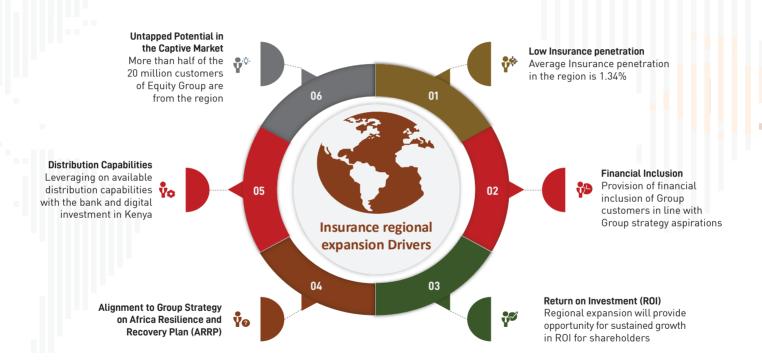
Equity's Market Positioning

Equity Group's 1st Insurance subsidiary was operationalized in March 2022 to undertake life insurance business - Equity Life Assurance (Kenya) [ELAK]

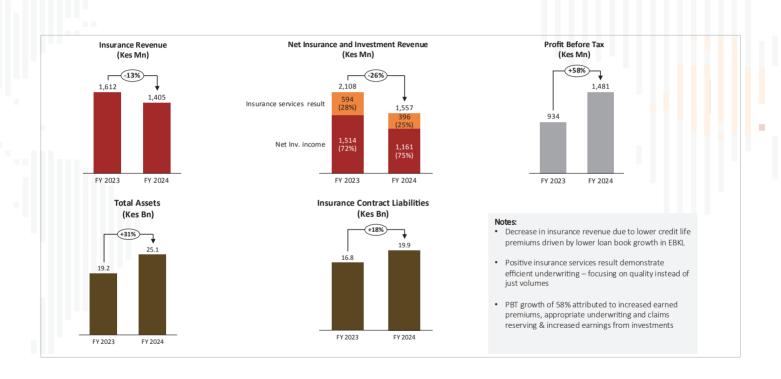




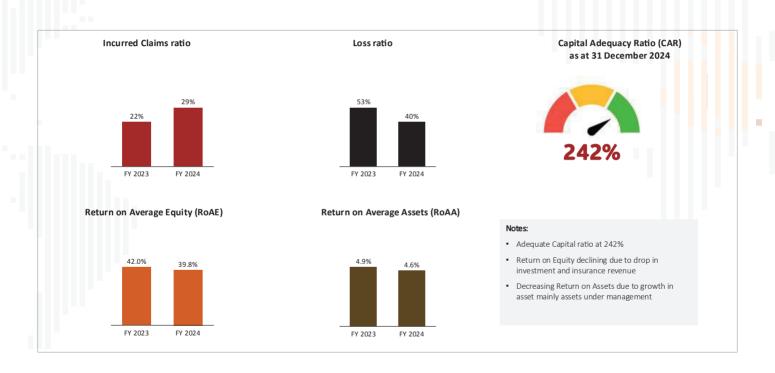
Equity Insurance Group | Growth & Expansion



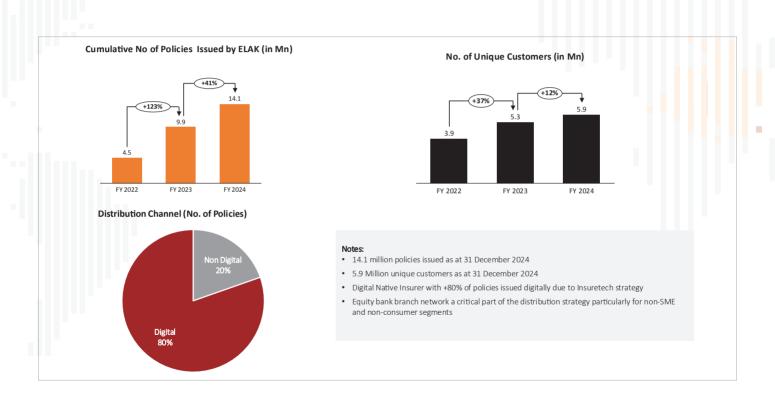
Performance & Growth | Demonstrated Distribution Capability



High returns | Demonstrated Distribution Capability



Performance & Growth | Demonstrated Distribution Capability

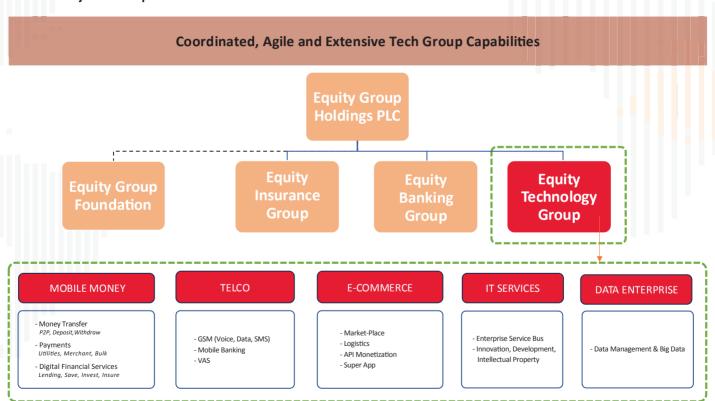




Technology Group

The Future of Technology Group

Deliver and operate a reliable and scalable mobile money platform designed to offer daily relevant products & services



Y 2024 PERFORMANCE

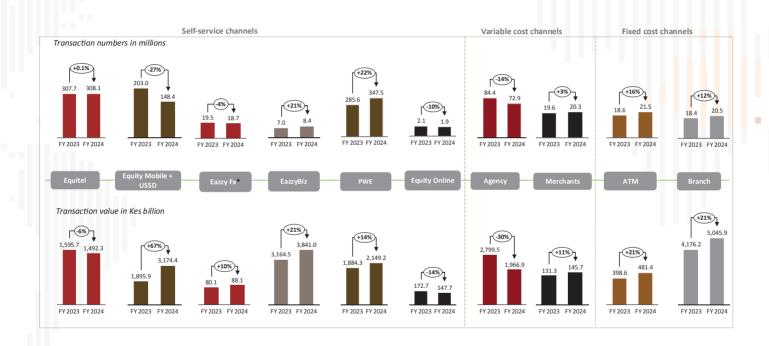
The Technology Group enabling the banking business

Migrating from Fixed and variable cost channels to self-service channels 98% of our Transactions outside the branch



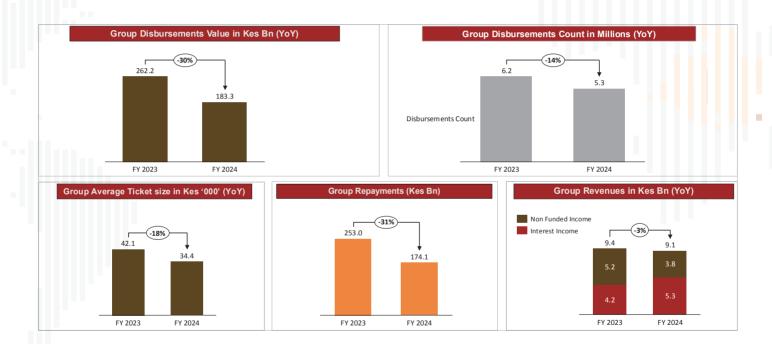
The Technology Group enabling the banking business

Migrating from Fixed and variable cost channels to self-service channels



^{*}Eazzy FX transaction numbers in thousands

The Technology Group enabling the banking business Technology enabled lending





Contribution of Non-Banking Business

EY 2024 PERFORMANCE

Business Diversification

Contribution of Non-banking business

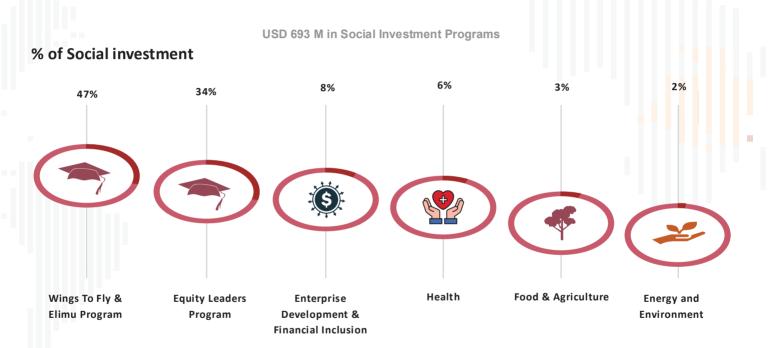
(Figures in Kes Billion)

FY 2024	EBIL	EIB	Finserve	ELAK	Non-Banking Total (% Contribution)	Banking Business Total (% Contribution)	Group [after elimination] (% growth)	Non-Banking Contribution FY 2024	Non-Banking Contribution FY 2023
Assets	1.22	0.75	2.42	25.12	29.5	2,004.6	1,804.6	1.4%	1.3%
YoY Growth	-8%	13%	-17%	31%	1.5%	98.5%	-1%		
Revenue	1.08	0.32	1.92	2.00	5.3	192.9	193.8	2.7%	2.8%
YoY Growth	-1%	-10%	1%	43%	2.7%	97.3%	8%		
Cost before provisions	0.45	0.18	1.67	0.52	2.8	114.5	112.9	2.4%	2.9%
YoY Growth	51%	10%	16%	13%	2.4%	97.6%	18%		
PBT before provisions	0.63	0.14	0.25	1.48	2.5	78.4	80.9	3.1%	2.7%
YoY Growth	-21%	-28%	-44%	58%	3.1%	96.9%	-4%		
РВТ	0.63	0.14	0.25	1.48	2.5	58.2	60.7	4.1%	4.2%
YoY Growth	-21%	-28%	-44%	58%	4.1%	95.9%	17%		
PAT	0.40	0.11	0.18	1.04	1.7	48.2	48.8	3.5%	3.5%
YoY Growth	-28%	-26%	-40%	58%	3.5%	96.5%	12%		
RoAE	57.2%	19.7%	14.9%	39.8%	36.0%	20.8%	21.5%		
RoAA	27.1%	13.1%	7.6%	4.6%	5.9%	2.5%	2.8%		



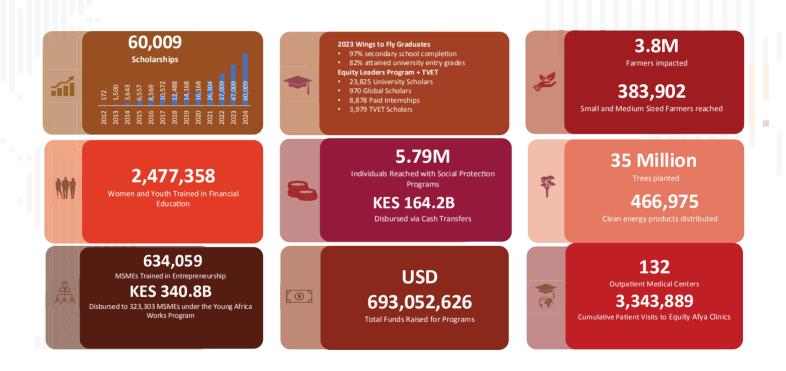
Impact Investment and Sustainability

Impact & Social Investment Programs



Impact Investment and Sustainability

Shared Prosperity Business Model and its Social Impact



ENIFC

angaza

X-SOLAR

ecozoom

OFuture pump

ENVIROFIT

SpenoMatic

fsd Kenya

KTDA

OCGAP

sunking

SNV

Strategic Partnerships Validating the Business Model



Women's World Banking



Overall Group Performance

Balance Sheet

KES Billion	FY 2023	FY 2024	Growth	FY 2024 Constant Currency	Growth
Assets					
Cash & Cash Equivalents	290.1	344.6	19%	516.7	78%
Government Securities	500.5	512.0	2%	556.3	11%
Net Loans	887.4	819.2	-8%	931.9	5%
Other Assets	143.4	128.8	-10%	147.2	4%
Total Assets	1,821.4	1,804.6	-1%	2,152.1	18%
iabilities & Capital					
Deposits	1,358.2	1,399.7	3%	1,672.0	23%
Borrowed Funds	150.6	74.3	-51%	88.8	-41%
Other Liabilities	94.5	83.7	-11%	109.1	18%
Shareholders' Funds	218.1	246.9	13%	282.2	29%
Fotal Liabilities & Capital	1,821.4	1,804.6	-1%	2,152.1	18%

Income Statement

KES Billion	FY 2023	FY 2024	Growth
Interest Income	155.6	170.3	9%
Interest Expense	51.4	61.5	19%
Net Interest Income	104.2	108.8	4%
Non-Funded Income	78.4	85.0	8%
Total Income	182.6	193.8	6%
Loan Loss Provision	35.3	20.2	-43%
Staff Costs	31.8	33.3	5%
Other Operating Expenses	63.6	79.6	25%
Total Costs	130.7	133.1	2%
Profit Before Tax	51.9	60.7	17%
Tax	8.2	11.9	46%
Profit After Tax	43.7	48.8	12%
Earnings per share (Kes)	11.1	12.3	11%
Dividends per share (Kes)	4.00	4.25	6%
Dividend payout (Kes Billion)	15.1	16.0	6%
Dividend payout Ratio	36.0%	34.5%	-4%
Dividend Yield	11.9%	8.9%	-26%
Dividend Yield on Par Value	800%	850%	6%

Group Performance highlights FY 2024

Customer Deposits (Kes)

1.40Tn

3%

Net Loans (Kes)

819.2Bn

-8%

Total Assets (Kes)

1.80Tn

-1%

Total Income (Kes)

193.8Bn

6%

Profit Before Tax (Kes)

60.7Bn

17%

Profit After Tax (Kes)

48.8Bn

12%

Efficiency Ratios

NIM 7.1%

CIR 58.2%

Profitability Ratios

ROAE 21.5%

-0.8%

-0.3%

ROAA 2.8%



Financial Ratios

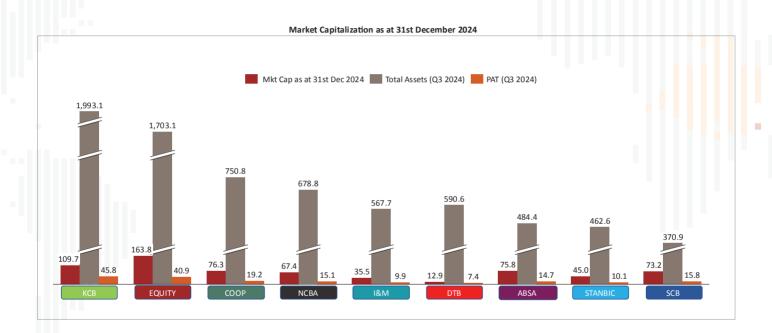
	EBKL	EBKL	EBCDC	EBCDC	Group	Group
	FY 2023	FY 2024	FY 2023	FY 2024	FY 2023	FY 202
Profitability						
Interest Yield from Loans & Advances	13.2%	14.3%	10.0%	10.3%	12.7%	13.3%
Interest Yield from Gov't Securities	11.8%	11.9%	14.6%	13.9%	11.8%	11.89
Yield from Earning Assets	12.3%	12.4%	8.4%	7.6%	11.2%	11.4%
Cost of Deposits	3.8%	5.1%	1.5%	1.9%	2.9%	3.7%
Cost of Funds	4.9%	5.9%	1.5%	2.0%	3.8%	4.3%
Net Interest Margin	7.4%	6.5%	6.9%	5.6%	7.4%	7.1%
Cost to Income with Provisions	73.1%	70.1%	66.6%	67.1%	71.3%	68.7%
Cost to Income without Provisions	48.6%	60.6%	55.4%	56.6%	52.3%	58.2%
Return on Average Equity	26.5%	20.2%	21.1%	22.7%	22.3%	21.5%
Return on Average Assets	2.8%	2.4%	2.4%	2.6%	2.7%	2.8%
Asset Quality						
PAR	14.4%	17.4%	6.6%	5.7%	11.7%	12.29
Coverage	62.8%	63.4%	87.3%	98.7%	67.3%	71.09
Cost of Risk	5.1%	2.0%	2.8%	2.5%	4.4%	2.5%
everage						
Loan / Deposit Ratio	58.1%	50.2%	56.6%	50.2%	65.4%	58.5%
Capital Adequacy Ratios						
Core Capital to Risk Weighted Assets	14.2%	15.6%	11.0%	11.8%	14.3%	17.29
Total Capital to Risk Weighted Assets	18.8%	17.6%	12.5%	13.6%	18.1%	19.09
iquidity						
Liquidity ratio	67.4%	79.7%	132.5%	133.5%	53.4%	57.4%

2024 Guidance Vs Actual - Group

	2024 Guidance	FY 2024 Actual	2025 Guidance
Loan Growth	2.0% - 5.0%	-8%	7.5% - <mark>12.5</mark> %
Deposit Growth	7.5% - 12.5%	3%	7.5% - 12 <mark>.</mark> 5 <mark>%</mark>
Net Interest Margin	7.2% - 7.6%	7.1%	7.3% - 7.8 <mark>%</mark>
Non-Funded Income Mix	40% - 43%	43.8%	40% - 43%
Cost to Income Ratio	48% - 50%	58.2%	48% - 52%
Return on Equity	25% - 30%	21.5%	25% - 30%
Return on Assets	3.2% - 3.7%	2.8%	3.2% - 3.7%
Cost of Risk	2.0% - 2.5%	2.5%	1.8% - 2.0%
NPL	9% - 11%	12.2%	8% - 10%
Subsidiaries Contribution (Assets)	50% - 55%	49%	50% - 55%
Subsidiaries Contribution (PBT)	45% - 50%	56%	45% - 50%

Market Validation

(Figures in Kes Billion)



Market Capitalization Source: Business Daily January 01, 2025



Appendices – Awards and Accolades

Global Ratings and Accolades

BRAND FINANCE RANKING

Equity Ranked the 2nd Strongest Banking Brand in the World 2024

Banking 500

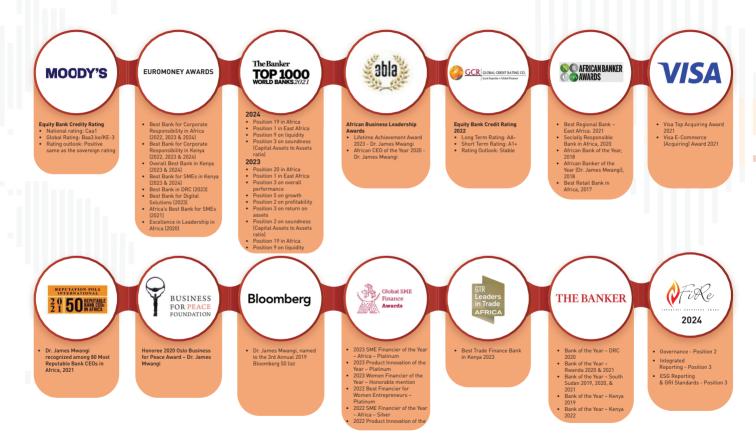


- 2nd strongest banking brand in the world 2024
- . Position 1 in Africa
- . 10th most valuable banking brand in Africa
- . Most valuable brand in East & Central Africa
- Brand Strength Index (BSI) score of 92.5 out of 100
- . Brand Strength Rating (BSR) of AAA+
- . Brand value rose to Kshs. 65.8 billion

BRAND AFRICA

Top 10 Most Admired Brands Financial







Equity Group's MD and CEO, Dr. James Mwangi was honored in the 2019 Bloomberg 50 list. This is an honorary list of fifty innovators, entreprenuers, and leaders who have impacted the global business landscape in measurable ways. Dr. Mwangi was lauded for his contribution in steering Equity Bank to have presence in the greater Central and Southern Africa Region. He was honored alongside environmental activist Greta Thunberg, New Zealand Prime Minister Jacinda Ardern, CNN President and Warner Media Chairman Jeff Zucker, Singer and Entrepreneur Rihanna, among others.



DR. JAMES MWANGI HONOUREE, 2020 OSLO BUSINESS FOR PEACE AWARD

Honourees are chosen by a prestigious Award Committee consisting of past Nobel Prize winnners in Peace Economics.

"Dr. James Mwangi receives the Award for his businessworthy values in championing financial inclusion for all in East and Central Africa. Dr. Mwangi helped achieve a social revolution by bringing banking services to people who previously had limited access to them bolstering Kenya's GDP. Dr. Mwangi is an exceptional entrepreneur and humanitarian. The committee sees him as shining example of how business leaders can accelerate change and help solve the world's problems," said Per Saxegaard, Founder of the Oslo Business for Peace Awards.



Equity Group Managing Director and Chief Executive Officer, Dr. James Mwangi was recognized and awarded the prestigious Lifetime Achievement Award at the All-Africa Business Leaders Awards held at Sun City, South Africa by the Africa Business News, the owners of CNBC Africa and Forbes Africa.

The All-Africa wis awarded to individuals who have made a remarkable impact on their industry, country and the continent over a period of a lifetime.

The award was presented to Dr. Mwangi by the Deputy President of South Africa, His Excellency Paul Mashatile and Dr. Rakesh Wahi, Co-Founder and Chairman of Africa Business News Group.

Dr. Mwangi's remarkable leadership has propelled Equity Group to become the largest bank in East and Central Africa, positively impacting communities and driving economic progress.

(Photo Courtesy of MaruAnele Photografik)



2024 National Banking Awards and Accolades

BRAND

- 1. Best Bank in Tier 1 1st Runners Up (Winner 9 years running)
- 2. Overall Best Bank in Kenya 2nd Runners Up (Winner 12 years running)
- 3. Best Bank in Sustainable Corporate Social Responsibility 1st Runners Up (Winner 6 years running)
- 4. The Most Customer-Centric Bank 2nd Runners Up (Winner 5 years running)
- 5. The Bank With The Lowest Tariff 2nd Runners Up (Winner 6 years running)

FRANCHISE SEGMENT

- 1. Best Bank in Agency Banking (Winner 6 years running)
- 2. Best Bank in Retail Banking (Winner 6 years running)
- 3. Best Commercial Bank in Microfinance (Winner 7 years running)
- 4. Best Bank in Digital Banking 1st Runners Up
- 5. Best Bank in Mobile Banking 1st Runners Up (Winner 3 years running)
- 6. Best Bank in Corporate Banking 1st Runners Up 2 years running
- 7. Best Bank in SME Banking 2nd Runners Up (Winner 2 years running)

PRODUCT

- 1. Best Bank in Asset Finance
- 2. Best Bank in Agriculture & Livestock Financing 4 years running
- 3. Best Bank in Trade Financing 4 years running
- 4. Best Bank in Product Marketing (Campaign; Kusave Ni Rahisi Na Equity) 5 years running
- 5. Special Judges Awards for Product Innovation (EGF Water Financing) 4 years running
- 6. Best Bank in Mortgage Finance 1st Runners Up
- 7. Best Bank in Product Innovation (Boostika) 2nd Runners Up

SPECIAL RECOGNITIONS

- Green Bank in Kenya
- Class Acts of 20 Years



INSURANCE AWARDS 2024

2024 National Insurance Awards and Accolades

EQUITY BANCASSURANCE INTERMEDIARY LTD

- 1. Overall Best Bancassurance Intermediary Ltd
- 2. Most Customer-Centric Bancassurance Intermediary
- 3. Best Bancassurance Intermediary in Technology Application
- 4. Best Bancassurance Intermediary in Life Products Winner
- 5. Best Bancassurance Intermediary in Non-Life and Non-Embedded Products 1st Runners Up

EQUITY LIFE ASSURANCE (KENYA) LTD

- 1. Chief Executive Officer (CEO) of the Year
- 2. Life Insurer of the Year Category
- 3. Most Customer-Centric Underwriter Life
- 4. Best Insurance Company in Corporate Social Responsibility Category
- 5. Claims Settlement Award Life Assurance Category 1st Runner-Up

KENYA E-COMMERCE AWARDS 2021

Finserve named Best in Banking/ Financial and Insurance Services

NATIONAL INSURANCE AWARDS AND ACCOLADES KBA SFI AWARDS 2023

- 1. Best Bank for MSME Financing Position 1
- 2. Overall Winner Position 2
- 3. Best Client Case Study, Commercial Position 2
- 4. Best Client Case Study, Bank Operations Position 3
- 5. Best Client Case Study, Promoting PWD Accessibility- Position 3

DRC, the largest country in SSA, presents a new and exciting frontier for continued sustainable growth for EGH



Notes: (1) Development Policy Operation (Dpo) From World Bank (2) in Support of Critical Economic Governance Reforms Sources: World Bank, AfDB, Press

2024 U.S - Kenya State visit:

Equity Group Hosts Event On U.S. Capitol To Bolster Public-private Partnerships Between The United States And Kenyan Private Sector

On the sidelines of the historic 2024 U.S.- Kenya State Visit, high-ranking U.S. congressional leaders, government officials, and leaders from the U.S. and Kenyan private sectors gathered in the U.S. Senate for a roundtable discussion on Capitol Hill. Hosted by Equity Group, the Capitol Hill roundtable offered valuable insights into promoting two-way trade and investment between the United States and Africa. Dr. Mwangi spoke about the Africa Recovery and Resilience Plan and the pivotal role Kenya plays in Africa's development.



Equity Group Managing Director and CEO, Dr. James Mwangi speaks to high-ranking U.S. congressional leaders, government officials, and leaders from the U.S. and Kenyan private sector during a roundtable discussion at Capitol Hill, hosted by Equity Group.

L-R: Senator Cory Booker (D-NJ) shakes hands with Equity Group Managing Director and CEO, Dr. James Mwangi during a roundtable discussion at Capitol Hill, hosted by Equity Group.

2024 U.S - Kenya State visit:

Equity Group Hosts Event On U.S. Capitol To Bolster Public-private Partnerships Between The United States And Kenyan Private Sector.



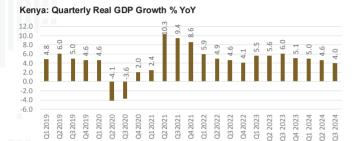
At the roundtable, Congresswoman Barbara Lee (D-CA) called for tangible outcomes from the three-day U.S.-Kenya State Visit.

Equity Group Managing Director and CEO, Dr. James Mwangi (Centre) during a panel discussion at the U.S. Chamber of Commerce, where the President of Kenya, H.E. Dr. William Ruto, as part of his official State Visit to Washington, D.C, delivered a public address to the business community alongside senior U.S. officials to share his vision for the economic relationship with the United States and the priority opportunities for business partnership.



Macroeconomic Environment Indicators & Trends

Kenya: Real GDP Growth forecasted at 5% in 2025-2026, driven by Agriculture and Service Industries

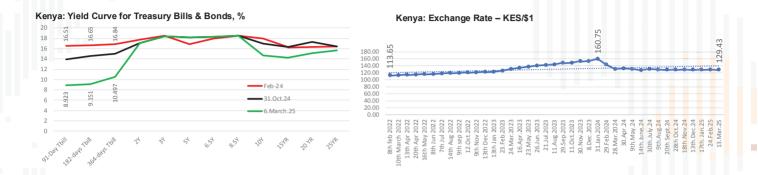




- ✓ GDP Growth: Projected at 5% in 2025, driven by agriculture [4.2% in Q3 2024] and services [Trade 4.8%, Accommodation 13.7%, ICT 6.1%]
- ✓ Tourism Sector- Number of foreign tourist rose YOY by 14.6% to 2,394,376 while foreign tourism revenues ratcheted YOY by19.79% to Kshs. 452.2bn (USD\$3.49bn) in 2024 from strategic reforms like ETA- Electronic Travel Authorization, marketing campaigns, diversified tourism products, digital platforms for booking and targeted internet promotions to optimize tourists experience plus new scheduled airlines (Air Asia, Air Dubai & relaunch of Brussels Airlines).
- ✓ Inflation: Rose to 3.5% in Feb 2025 but is expected to remain below 5% due to falling food & imported Murban oil inflation amidst threats from low & short La Nina rains, US tariffs trade wars inflationary global supply chain disruptions, Elevated US inflation, FFR & Strong Dollar.
- ✓ Monetary Policy: CBK implemented 225bps rate cuts to lower its CBR to 10.75% (cumulatively out matching US FED FFR parity (100bps to 4.2of mining -5%- 4.5% range) and Cash Reserve Ratio CRR by 100bps to 3.25% to stimulate commercial banks private sector credit growth.
- ✓ Downsides: Low and short La Nina rains, fiscal pressures after Finance Bill 2024 rejection, low MSMEs credit growth (contracted -ve1.4% in December 2024 against the target of 12%- 15% required for a healthy economic growth), Q3 GDP contraction 11.1% and construction -2%, IMF Audit and New Post April 2025 Three Years Lending Program, USAID and WHO donor grants cuts, threat of non-renewal of AGOA EPZ textile exports, low Moody's sovereign credit rating at Caa1 with Positive Outlook, Elevated US inflation, US FED FFR and Strong Dollar, geopolitical risks and US tariff trade wars disruption of global trade and GDP growth projections.

Sources: https://www.knbs.or.ke/reports/quarterly-gross-domestic-product-first-quarter-2024/, https://www.centralbank.go.ke/monthly-economic-indicators/https://www.knbs.or.ke/download/consumer-price-indices-and-inflation-rates

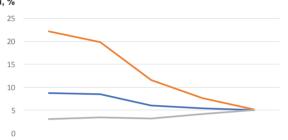
Kenya: Downward shift of Kenya's yield curve expected to continue as CBK cuts CBR to stimulate growth



- ✓ Commercial banks are transmitting CBK CBR 125bps cumulative cuts and moral suasion as outperformance of LCY deficit financing for FY 2024/25 ahead of plan reduces fiscal pressures allowing GOK Treasury Securities rates to fall [91 Days T-bill fell by 758.7bps from 16.51% in Feb 2024 to 8.923% on 6th March 2025], ease "crowding out" of banks fixed deposits and MSMEs loans (Private sector credit growth contracted by -1.4% in December 2024 amidst high but declining banking sector NPLs at 16.4% in Dec 2024, high loan loss provisions and cost of deposits driven by the previous contractionary monetary policy when CBR rose to a high of 13% driving up T-Bonds, T-Bills, fixed deposits and lending rates).
- ✓ Exchange Rate Stability KES strengthened to KES 129.43/\$1 on 13th March 2025 (YOY -1.8% Appreciation from a high of +29.77% YOY Depreciation rate in January 2024 before the repurchase of the June 2024 Eurobond), supported by FX demand (imports, debt, dividend repatriations) being balanced by FX Supply (FCY bank deposits of USD\$ 10.12Bn in Nov 2024, FX reserves of \$ 9.14Bn equivalent to 4.7 months of imports cover from foreign exogenous shocks on 6th March 2024 buffered by IMF BOP & budget support), exports growth narrowing current account deficit, diaspora remittances, high tourism receipts & FDI- Foreign Direct Investments).
- ✓ Fiscal Consolidation Path GOK targets fiscal deficit reduction from -5.3% of GDP [FY 2023/24] to -4.4% of GDP in 2024/25, -3.9% of GDP in 2026/2027 and eventually -2.9% of GDP in 2028/2029 and thus go below the sustainable fiscal deficit -3% of GDP benchmark, PV of debt % of GDP anchor of 55% and nominal debt % of GDP target of 60% before 2029.

DRC - GDP Growth forecasted to fall to 5.4% in 2025 from 6% in 2024 driven by copper exports and declining inflation.

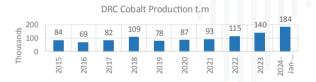




	2022	2023	2024	2025	2026
Real GDP % Change- DRC	8.8	8.5	6	5.4	5.1
of which Extractive GDP % Change	22.2	19.8	11.6	7.7	5.2
of which Non-Extractive GDP % Change	3.1	3.5	3.2	4.2	5

DRC - Copper & Cobalt Production Metric Tons



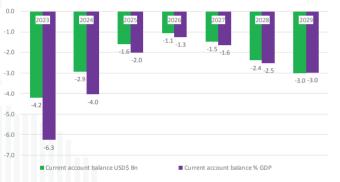


- Upside: Rising global copper prices; Net zero carbon clean energy transition- Strong Critical Minerals export market demand via Angola (Benguela Lobito)- DRC (Lubumbashi
 Kolwezi) Zambia (Ndola & Kapiri Mposhi)- Tanzania (Mbeya & Dar Es Salaam) Railway; Joint SADC and EAC Peace Process on Eastern DRC conflict and humanitarian crisis.
- ✓ Downside- Geopolitical risks with escalation of Eastern DRC conflict after fall of Goma, Bukavu and Uvira to M23; substantive disruption of DRC versus EAC and SADC cross border trade.
- ✓ Copper output fell YoY in Nov 2024 by -3.19% to 2.59M MT while prices rose 10.82% to \$9,075.73/MT Nov 2024 and by 12.35% YOY to US\$9,330.6/MT in Feb 2025.
- ✓ Cobalt output rose 39% YoY to 184, 095 Thousand MT in Nov 2024 but prices fell-26.4% YOY to \$24,292.26/MT in Nov 2024 and by -17.12% YOY to \$23,779.96/MT in Feb 2025.
- ✓ Inflation: Trending to single digit at 10.63% on 8th March 2025 due to high BCC CBR at 25%,plummeting USD/CDF depreciation rate from a high of +36.54 on 12th April 2024 to +3.37% on 13th March 2025 at CDF 2,852.39/1US\$ as copper & other minerals exports helped BCC buffer FX Reserves supported by previous US FED FFR cuts before pause at 4.25%-4.5% range amidst imported inflation threats from East DRC slowdown of EAC and SADC trade as well as US tariffs trade wars disruption of global trade.

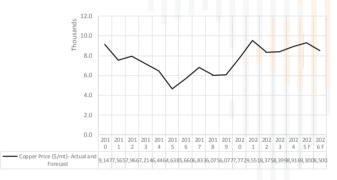
Source: https://www.imf.org/en/Publications/CR/Issues/2023/12/19/Democratic-Republic-of-the-Congo-Fifth-Review-Under-the-Extended-Credit-Facility-542654 https://www.bcc.cd/bcc/publications-redirect/bulletin_de_statistiques; , https://www.worldbank.org/en/research/commodity-markets https://ycharts.com/indicators/us_cobalt_spot_price#:~:text=US%20Cobalt%20Spot%20Price%20[i%3AUSCSPNM]&text=US%20Cobalt%20Spot%20Price%20is,17.12%25%20from%20one%20year%20ago.

DRC - Current Account Deficit to narrow from -6.3% of GDP in 2023 to -4% in 2024 and -2% in 2025 driven by favorable global copper commodity prices and copper production underwritten by Joint SADC EAC Peace Process Success.

DRC - Current Account, % of GDP & USDS Bn- IMF



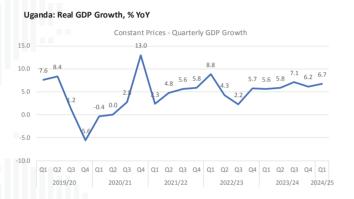
DRC - Copper Price (\$/mt)- Actual and Forecast - World Bank

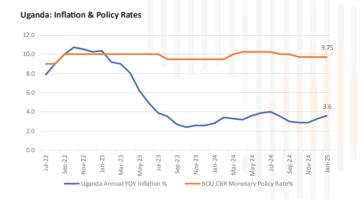


- ✓ The transition to clean energy from oil and coal is expected to significantly increase the demand for DRC aluminum, copper, nickel, and tin.
- ✓ The DRC's current account deficit stood at -6.3% of GDP in 2023 due to negative terms-of-trade impacting the trade balance, but was expected to improve to -4% in 2024 and -2% in 2025 due to higher copper exports supporting FX Reserves buffers to USD\$6,002.12M equivalent to 2.29months of imports cover on 5 March 2025.
- ✓ Downside risks to DRC current account Continued decline in global cobalt prices, Higher-than-planned government imports plus increase in DRC imports bill due to Eastern DRC crisis SADC/EAC trade disruptions could further pressure USD/CDF depreciation amidst further threats from elevated US inflation, US FED FFR and Strong Dollar as well as rising import prices driven by US tariff trade wars global trade disruptions.

https://www.imf.org/en/Publications/CR/Issues/2023/12/19/Democratic-Republic-of-the-Congo-Fifth-Review-Under-the-Extended-Credit-Facility-542654 https://www.investing.com/commodities/cobalt-historical-data https://www.imf.org/en/Publications/WEO

Uganda: Real GDP growth forecasted at 7.5% % in 2025 and a jump to 12.3% in 2026 when oil exports commence.

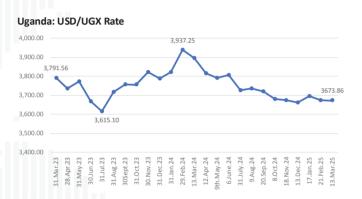


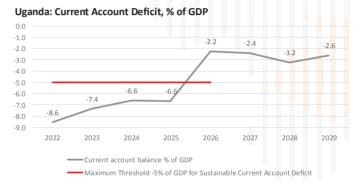


- ✓ Quarterly GDP grew by 6.7% YOY in Q1 of FY2024/2025 (September 2024) supported by 8.7% growth in agriculture, 5.9% for industry (manufacturing 6.1%, construction 7%); 5.6% growth in services (trade 8.9%, transport 12%, finance 10.5%)
- ✓ Inflation: Rose for the 3rd consecutive month to 3.7% in February 2025 as food crops inflation rose by 4.3% in Feb vs 0.2% in Jan 2025 from rise in Matoke, tomatoes, dry beans and cassava prices.
- ✓ Monetary Policy: BOU paused its CBR to 9.75% as inflation is below 5% target, USD UGX is stable and to maintain parity with US FED FFR cuts to avert capital flight- Further CBR cuts expected to bolster private sector credit growth and reduce public LCY deficit financing costs.
- ✓ Oil Exports: Expected from 2025/26, boosting government revenues, reducing high current account deficit and boost low FX Reserves.
- ✓ Downsides Eastern DRC war EAC trade disruption; heated Jan 2026 elections politics; USAID and WHO donor grants cuts; uncertainty of non renewal of US-AGOA after Sept 2025, Elevated US inflation, FED FFR, S0FR and Strong Dollar; global trade supply chain disruptions from US tariff trade wars with Canada, Mexico, & China.

Source: https://www.ubos.org/explore-statistics/9/; Annual Gross Domestic Product Publication Table; https://www.ubos.org/explore-statistics/30/https://www.imf.org/en/Publications/CR/Issues/2023/06/26/Uganda-Fourth-Review-under-the-Extended-Credit-Facility-Arrangement-Requests-for-a-Waiver-535319

Uganda: USD UGX appreciation amidst relatively wide current account deficit and low FX reserves with reprieve expected when the country starts oil exports in 2026.

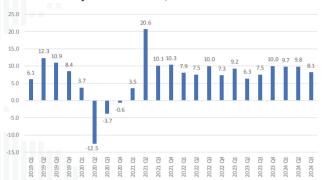




- ✓ Exchange Rate Stability UGX was appreciated YOY by -5.7% to 3,673.86 on 13th March 2025, supported by BOU interventions, exports, tourism, oil sector CAPEX FDI, diaspora remittances amidst threats from Strong Dollar from elevated US inflation and US FED FFR pause at a high of 4.25% 4.5% range.
- ✓ Current Account Deficit: At -6.6% of GDP in both 2024 and 2025 remains above the -5% of GDP sustainable benchmark threshold due to oil CAPEX imports but is expected to fall to -2.2% of GDP in 2026 as oil exports commence.
- ✓ FX Reserves: remain low at USD\$ 3,376.01 Million in 2024 and equivalent to 3 months of imports cover which lies below the national target of 4 months of imports cover and EAC Macro Economymic convergence Criteria at 4.5 months making Uganda vulnerable to exogenous shocks like geopolitics of Eastern DRC and disruption of global trade supply chains by US Tariff Trade wars etc.
- ✓ Upside low global oil prices with Brent crude prices at USD\$70.57/ barrel on 13th March 2025.

Rwanda: GDP growth forecasted at 6.5% in 2025, 6.8% in 2026 and above 7% YoY between 2027-2029.



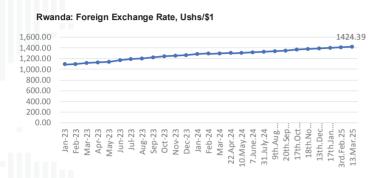


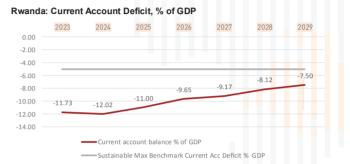


- ✓ GDP Growth: Grew by 8.1% in Q3 2024 driven by Services 10% (Trade 19%, Transport 8%, Hotels 17%, ICT 19%, Finance 15%), Industry 8% (Mining 26%, Manufacturing 55%) and Agriculture 4%. Public Investment: Mega projects like Bugesera Airport are driving growth and align with regional trade goals.
- ✓ Inflation: Rose rapidly for 3 consecutive months to 6.4% in Dec 2024 from a deflation of -0.8% in Sept 2024 but has since fallen for 2 consecutive months to 3.8% from fall in food (vegetables) inflation (1.5% in Feb 2025 vs 4.1% in Jan 2025), alcoholic beverages & tobacco (3% vs 6.5%); housing & utilities (1.7% vs 4.2%); health (1.7% vs 2.1%); recreation & culture (4.2% vs 6.2%)& transportation (18.5% vs 19.3%).
- Monetary Policy: BNR paused CBR at 6.5% to encourage commercial banks private sector credit and GDP growth but this maybe hiked upwards to tame rising Eastern DRC induced inflation from food and imported products; Strong Dollar as US FED pauses FFR cuts.
- Downsides- Eastern DRC war disruption of trade and MICE tourism, economic sanctions, USAID and WHO donor grant cuts, high current account deficit, national security fiscal deficit spending pressures but government is ramping tax increases, high debt to GDP ratio, Elevated US inflation, FED FFR, S0FR and Strong Dollar; US tariff trade wars global trade disruptions.

Source: https://www.statistics.gov.rw/statistical-publications/subject/gdp-quarterly-publications

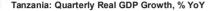
Slower FX depreciation amid narrowing current account deficit & strategic investments.

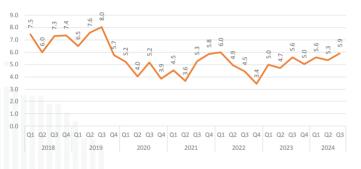


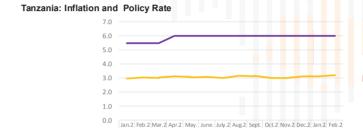


- ✓ FX Rate USD RWF depreciated at high single digits at 9.62% YoY to 1,424.39 on 13th March 2025 but it is anchored from faster depreciation by IMF BOP and budget support buffering FX reserves for 4 months of imports cover plus the ongoing sale to Qatar of 49% of RwandaAir and 60% of the new Bugesera Airport.
- Current Account Deficit: Projected at a high of -11% of GDP in 2025 and is expected to worsen as imports rise faster than exports due to Eastern DRC war EAC
 & SADC regional trade disruptions, Strong Dollar, US tariff trade wars global trade disruptions, and drop in MICE tourism services exports.
- ✓ Downsides: East DRC war increases inflation, interest rates, FX depreciation, current account deficit, fiscal deficit from spend, USAID and WHO grants cut, and economic sanctions.

Tanzania: GDP growth forecasted at 6% in 2025 and 6.3% in 2026 before averaging 6.5% over 2027-2029 driven by Agriculture, Minerals & LNG exports, Services like Tourism, Mega Public CAPEX Infrastructure Projects and Government's Open Economy Reforms amidst threats of depressed private sector investments due to the October 2025 General Elections.







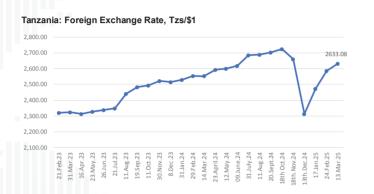
✓ Quarterly GDP: Grew by 5.9% in Q3 2024 as agriculture grew 4.3%, mining 8.6%, manufacturing 5%, trade 4.5%, accommodation 5.8%, ICT 14.5%, Finance 18.2%. The LNG Project: \$42 billion Tanzania LNG project is expected to drive long-term growth in natural gas exports.

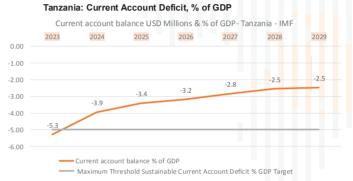
BOT Discount Rate- CBR (Central Rank Rate)

- ✓ Inflation: Remains low inching to 3.2% in Feb 2024 and is expected to stay below 5% and the lower side of BOT's 3% 8% target range given sufficient food production, higher US and OPEC+ Russia oil supplies and low global oil prices with Brent at US\$70.57/barrel on 13th March 2025.
- Monetary Policy: BOT has paused the CBR to 6% since April 2024 and is expected to continue pausing as inflation remains below 5% to spur growth of commercial banks private sector credit.
- Downsides October 2025 general and presidential elections, Eastern DRC war EAC and SADC regional trade disruption, USAID and WHO donor grant cuts, US-AGOA September 2025 renewal, elevated US inflation, elevated US FED FFR, SOFR and Strong Dollar, global tariff trade wars supply chain disruptions.

Source: https://www.nbs.go.tz/statistics/topic/gross-domestic-product-gdp; https://www.nbs.go.tz/index.php/en/census-surveys/national-accounts-statistics/na-publications Quarterly Economic Bulletin - https://www.bot.go.tz/Publications/Filter/2

Tanzania: FX Rate lower single digit depreciation rate. Narrowing current account deficit expected to remain below the sustainable -5% of GDP global benchmark.





- ✓ FX Rate: end of the short-lived USD TZS 2 months YOY appreciation of -8.05% on 13th Dec 2024 and -2.21% on 17th Jan 2025 and return of single digit YOY depreciation of +1.21% on 24th Feb 2025 and +3.07% to 2,633.08 on 13th March 2025.
- ✓ FX Reserves stood at USD\$ 5,323.6 million as at the end of January 2025 providing sufficient cover of 4.3 months of projected imports of goods and services which is above the global benchmark threshold of 3 months and BOT national benchmarks of 4 months but below the EAC Macro Economic Convergence Criteria of 4.5 months and SADC benchmark of 6 months.
- Current Account Deficit: expected to narrow to -3.4% of GDP in 2025 and -3.2% in 20-26 from rising minerals and LNG exports, tourism, BOT artisanal miners
 gold FX reserve buffer purchases and diversification beyond USD, mining sector FDI, steadfast IMF BOP and budget support.
- Challenges: Return of Strong Dollar from elevated UDS inflation, elevated FED FFR and elevated SOFR expected to threaten USD TZS FX stability/liquidity/depreciation amidst BOT interventions.

South Sudan: IMF forecasts recovery of Real GDP growth to 27.2% in 2025 driven by resumption of 2/3 of oil exports cut of the pipeline via Khartoum from the SAF - RSF civil war.

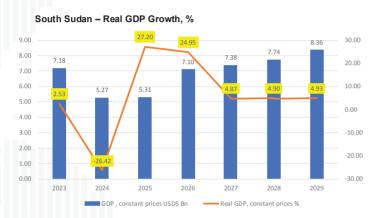
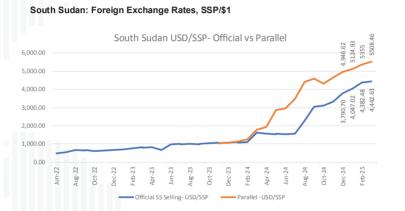


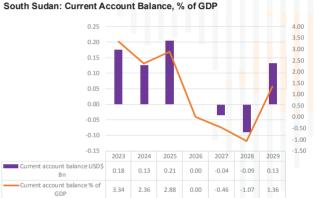
Figure 48: South Sudan – Oil Production (bpd) and Price USD\$/barrel



- ✓ Upsides GDP Growth: Projected to recover to 27.2% in 2025 and 24.95% in 2026 from -26.42% in 2024 after repairs and resumption of the 70% oil pipeline exports cuts in February 2024 in the Sudan(Khartoum) SAF vs RSF civil war compounded by flooding. Amani Peace Initiative in Nairobi.
- ✓ Downsides Lower global oil prices with World Bank projecting \$73/barrel in 2025 and \$72/barrel in 2026 for Brent (IMF projects Dubai oil at \$77.91/barrel in 2025)- Brent crude price stood at a low of \$70.57/Barrel on 13th March 2025. Macroeconomic Instability: High food and imported inflation, high interest rates and instability driving credit squeeze/high NPL probabilities, low private sector credit growth and weak MSMEs led GDP growth, high USD/SSP depreciation, high public debt to GDP ratio and high FCY debt default probability. Humanitarian Crisis: High food insecurity affecting 6.3 million people amidst declining donor support citing low progress in peace and stability reforms. Fracturing of 2018 Revitalised Agreement on the Resolution of the Conflict in the Republic of South Sudan (R-ARCSS).USAID and WHO donor grants cuts. Elevated US inflation, elevated US FED FFR, elevated SOFR and Strong Dollar. Imported inflation from US Tariff trade wars global trade supply chain disruptions.

South Sudan: High USD SSP depreciation, devaluation, divergence of official and parallel FX rates from high inflation, and low FX Reserves below 1 month of imports cover.





- ✓ External & Fiscal Pressures: Rise in current account and fiscal deficits due to high oil dependency and low non-oil tax revenue base as the SAF-RSF war in Khartoum cut the pipeline exporting 2/3 of South Sudan oil.
- Opportunities: Resumption of oil exports in 2025, resumption of Nairobi Tumaini Initiative peace talks, IMF/World Bank/AFDB monetary, fiscal and structural
 reforms and funding are crucial for stability and fiscal support, resumption of donor humanitarian funding despite USAID and WHO cuts.
- ✓ Challenges: SAF vs RSF civil war in Sudan Khartoum, hyper inflation, high USD SSP depreciation, flooding, political instability amidst postponed December 2024 elections to 2026, food insecurity, humanitarian crisis, lower donor inflows, Strong Dollar as US FED paused and may hike FFR if US inflation rises occasioning continued global funding freeze as the SOFR remains high or hikes up; US tariff trade war global trade disruptions.

Source: https://www.imf.org/en/Publications/CR/Issues/2023/03/09/Republic-of-South-Sudan-Third-Review-Under-the-Staff-Monitored-Program-Request-for-530783 https://www.worldbank.org/en/research/commodity-markets; https://www.imf.org/en/Publications/WE0/weo-database https://dataviz.vam.wfp.org/eastern-africa/south-sudan/economic/exchange-rates

Glossary

# Acronym	Full Meaning				
1 ABSA	ABSA Bank Kenya Limited	41 EGH	Equity Group Holdings	81 PAR	Portfolio At Risk
2 AFCFTA	African Continental Free Trade Area	42 EGHL	Equity Group Holdings Limited	82 PAT	Profit After Tax
3 AFDB	African Development Bank	43 EIB	European Investment Bank	83 PB0C	Peoples' Bank of China
4 AGOA	African Growth and Opportunity Act of the Unites States	44 ELAK	Equity Life Assurance Kenya	84 PBT	Profit Before Tax
5 APA	APA Insurance (Kenya)	45 EPZ	Export Processing Zone	85 PLC	Public Limited Company
6 API	Application Programming Interface	46 ESOP	Employee Stock Ownership Plan	86 PSI	Private Sector Institutions
7 ARRP	Africa Recovery and Resilience Plan	47 EU	European Union	87 PV	Present Value
8 ASEAN	Association of Southeast Asian Nations	48 FCY	Foreign Currency	88 PWE	Pay With Equity (till)
9 ATM	Automated Teller Machine	49 FDI	Foreign Direct Investment	89 ROAA	Return on Average Assets
10 BCC	Banque Centrale du Cong BRC Central Bank	50 FED	Federal Reserve (U.S. Central Bank)	90 ROAE	Return on Average Equity
11 BCDC	Banque Commerciale du Congo (subsidiary of Equity Group)	51 FFR	Federal Funds Rate (U.S.)	91 ROI	Return on Investment
12 BNR	Banque Nationale du Rwanda (Central Bank of Rwanda)	52 FX	Foreign Exchange	92 RSF	Rapid Support Forcesfrom Sudan
13 BOP	Balance of Payments	53 FY	Financial Year	93 RWF	Rwandan Franc (Currency)
14 B0T	Bank of Tanzania	54 GA	General Assembly / Generally Accepted (accounting context)	94 SA	South Africa
15 BOU	Bank of Uganda	55 GDP	Gross Domestic Product	95 SADC	Southern African Development Community
16 BPD	Barrels Per Day	56 GOK	Government of Kenya	96 SAF	Sudanese Armed Forces
17 BRITAM	BritishAmerican Investments Company (Kenya) Limited	57 GSM	Global System for Mobile Communications	97 SANLAM	Sanlam Insurance Group
18 CAPEX	Capital Expenditure	58 GWP	Gross Written Premium (Insurance)	98 SCB	Standard Chartered Bank
19 CAR	Capital Adequacy Ratio	59 ICEA	Insurance Company of East Africa	99 SME	Small and Medium Enterprise
20 CBK	Central Bank of Kenya		ICEA LION Insurance Company Limited	100 SMS	Short Message Service
21 CBR	Central Bank Rate	61 ICT	Information and Communication Technology	101 SOFR	Secured Overnight Financing Rate (Lending benchmark rate)
22 CBS	Chief of the Order of the Burning Spear	62 IMF	International Monetary Fund	102 SSA	Sub-Saharan Africa
23 CDF	Congolese Franc	63 JUBILEE	Jubile e Insurance	103 SSP	South Sudanese Pound
24 CEO	Chief Executive Officer	64 KCB	Kenya Commercia l Bank	104 STANBIC	Stanbic Bank Kenya Limited
25 CIC	CIC Insurance Group	65 KE	Kenya (Country code)	105 TELCO	Telecommunications
26 CIR	Cost to Income Ratio	66 KENINDIA	Kenindia Assurance (Kenya)	106 TVET	Technical and Vocational Education and Training
27 COOP	Co-operative Bank of Kenya	67 KES	Kenyan Shilling (Currency)	107 TZ	Tanzania (Country code)
28 DPO	Development Policy Operation	68 KUSCCO	Kenya Union of Savings and Creditopæratives	108 TZS	Tanzanian Shilling (Currency)
29 DRC	Democratic Republic of Congo	69 LCY	Local Currency	109 UGX	Uganda Shilling (Currency)
30 DTB	Diamond Trust Bank	70 LIBERTY	Liberty Life Insurance (Kenya/South Africa)	110 UK	United Kingdom
31 EAC	East African Community	71 LNG	Liquefied Natural Gas	111 US	United States
32 EBCDC	Equity Banque Commerciale du Congo	72 LPG	Liquefied Petroleum Gas	112 USA	United States of America
33 EBIL	Equity Bank Insurance Limited (assumed)	73 MICE	Meetings, Incentives, Conferences, and Exhibitions (tourism)	113 USD	United States Dollar
34 EBKL	Equity Bank Kenya Limited	74 MSME	Micro, Small, and Medium Enterprises	114 USSD	Unstructured Supplementary Service Data (mobile banking)
35 EBRL	Equity Bank Rwanda Limited	75 MT	Mertic Tonnes	115 VAS	ValueAdded Services
36 EBSS	Equity Bank South Sudan	76 MTM	Mark to Market	116 WE0	World Economic Outlook
37 EBSSL	Equity Bank South Sudan Limited	77 NATO	North Atlantic Treaty Organization	117 YOY	Year on Year
38 EBTL	Equity Bank Tanzania Limited	78 NCBA	NCBA Group (Kenybased bank)	118 YTD	Year-To-Date
39 EBUL	Equity Bank Uganda Limited	79 NIM	Net Interest Margin		
40 ECB	European Central Bank	80 NPL	Non-Performing Loans		

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back better by Equity Group Managing Director and
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the EAC Heads of State High Level Retreat for the
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Scan QR code below to download the Equity Group Holdings PLC Q3 2024 Investor Presentation



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