

GENERAL:

Job Title: Sustainability Program Manager

Department/Division: Sustainability

No. of Vacancies: 1

BASIC PURPOSE:

The Sustainability Program Manager will lead sustainability programs of the Bank including sustainable finance portfolio growth and partnership management. The Manager is responsible with ensuring effective management of both Sustainability/Climate risks and opportunities. The ideal candidate will combine financial expertise with a strong understanding of Climate and ESG principles to support the integration of sustainability into the Bank's operations and business propositions.

MAIN DUTIES & RESPONSIBILITIES:

- **Business Development:**
 - Identify, initiate, and negotiate Sustainable Finance business opportunities with new and existing clients to grow the sustainable portfolio.
 - Leading the development of sustainable products and services to be offered by the Bank and drive their uptake.
- **Programs and Partnerships Management:**
 - Manage the implementation of Sustainability Programs and their respective reporting
 - Partners relationship management focused on funding mobilization, impact delivery, sustainability positioning and advocacy.
 - Develop and maintain strong relationships with existing and potential clients and stakeholders within the Sustainability fraternity.
- **Training and Capacity Building**
 - Provide training and raise awareness on Sustainable Finance and related opportunities to business teams and all employees.
 - Creating Climate, Environmental and Social awareness among Bank's customers.
- **Advisory**
 - Providing advisory support on technical and emerging sustainability areas;
 - Contributing to the wider organizational ESG policy, procedures and tool development and implementation thereof.
- **Risk Management:**
 - Conduct thorough due diligence and credit assessments to ensure sound risk management practices in alignment with the Bank's Climate, E&S risk Management practices.

QUALIFICATIONS, SKILLS AND EXPERIENCE:**• Skills:**

- Commercial and client oriented, with an ability to attract and onboard Sustainability businesses and clients.
- Knowledge and experience in embedding Sustainability into Banking Business and products/services offered.
- Business and Funding Proposals writing
- Program Management Skills and Reporting.
- Ability to build productive working relationships with clients and strategic partners.
- Excellent written and verbal communication skills

• Qualifications:

- Bachelor's Degree in Sustainability, Development Economics, Finance, Environmental Management or a related field.
- Certification in Sustainability/Environmental field will be an added advantage.

• Experience:

- Minimum of 5 years of experience in Sustainability related field, corporate banking, or a similar role.
- Experience in Donor/ NGO Programs Management.

To Apply:

Please submit your application quoting the Job title on the subject field

to: TZRecruitment@equitybank.co.tz

Application Deadline: 12th June, 2025.