# CAREER OPPORTUNITY AT EQUITY BANK

Equity Bank South Sudan Limited is a commercial bank licensed by the Bank of South Sudan. The Bank's purpose is to transform lives, give dignity and expand opportunities for wealth creation. Equity Bank South Sudan is a wholly-owned subsidiary of Equity Group Holdings Plc, with banking subsidiaries in Kenya, Rwanda, Uganda, Tanzania, DRC and a commercial representative office in Ethiopia. It has other subsidiaries in investment banking, insurance, telecom, fintech and social impact investments.

Equity Group is now home to over 19 million customers. Currently, the Bank is seeking additional talent to serve in the role outlined below.

## **RELATIONSHIP OFFICER - CREDIT**

### **ROLE PROFILE**

The Relationship Officer- Credit will support the Branch Credit Manager and/or Branch Manager in achieving individual performance targets (growth & quality) as agreed with the Branch Credit Manager and/or Branch Manager. The Officer will also ensure 100% compliance to the bank policies and procedures.

#### RESPONSIBILITIES FOR THE RELATIONSHIP OFFICER-CREDIT

- Market the consumer loan products to existing and potential customers.
- Conduct initial customer interviews for consumer loan applications.
- Customer appraisal and preparation of consumer loan documentation for presentation to the Credit Approval Committee.
- Customer relationship management i.e. customer visits.
- Responsible for the good performance and proper management of all the consumer loan accounts booked under his/her portfolio.
- Meet the set growth and/or quality targets for assigned portfolio segments.
- Prompt follow up and proper recording (documentation) of all follow up activities for delinquent consumer loans.
- Ensure safety and proper maintenance of credit files for all the consumer loans under his/her portfolio.
- Cross selling of other bank products and services to existing and potential customers.

• Post approval reviews, monitoring and debt management at branch level.

#### QUALIFICATIONS

- University degree in Finance, Accounting, Banking or a Business related course.
- Any professional course is an added advantage.

#### SKILLS REQUIREMENTS AND ATTRIBUTES

- Excellent numerical ability.
- Display high levels of professionalism, integrity, creativity, innovation, teamwork and respect for customers.
- Good organizational skills including high levels of attention to detail and accuracy.
- Keen on turnaround time.
- Good communication and interpersonal skills.
- Ability to work independently with minimum supervision and demonstrate a high level of maturity.

If you meet the above requirements, please send your application to the email: ssjobsinternal@equitybank.co.ke to apply or deliver a hard copy to Equity South Sudan Head Office at Hai-Cinema addressed to the Human Resource Manager.

Attach your application letter and a detailed curriculum vitae, together with copies of your academic & professional certificates and contacts of at least three referees as well as a South Sudan address by **Monday, 25<sup>th</sup> March 2024.** 

Only shortlisted candidates will be contacted.

Equity Bank is an equal opportunity employer. We value the diversity of individuals, ideas, perspectives, insights and values, and what they bring to the workplace.

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