



CAREER OPORTUNITY AT EQUITY BANK.

Equity Bank is one of the region's leading Banks whose purpose is to transform the lives and livelihoods of the people of Africa socially and economically by availing them modern, inclusive financial services that maximize their opportunities. With a strong footprint in Kenya, Uganda, Tanzania, Rwanda, DRC and South Sudan, Equity Bank is home to more than 20 million customers – the largest customer base in Africa. Currently the Bank is seeking additional talent to serve in the role outlined below.

FOOD AND AGRICULTURE MANAGER

Position Title: Food and Agriculture Manager

Reports to: Director Social Impact Investments

Location: Equity Bank Head Office - Kigali

1.Role Purpose

The purpose of this role is to design, implement, and oversee agricultural programs that strengthen food security, increase farmer incomes, and promote climate-resilient and sustainable agricultural practices. The role builds partnerships, manages projects, and ensures measurable impact in target communities and population especially small holder farmers across different value chains.

2.Key Responsibilities

A.Program Design & Implementation

- Develop agriculture program strategies aligned with the foundation's mission.
- Lead project planning, budgeting, and execution.
- Introduce climate-smart agriculture, regenerative agriculture, and sustainable input use.
- Monitor progress and ensure quality delivery of program activities



B.Partnership Management

- Build strong relationships with government agriculture institutions, private sector actors, cooperatives, and donors.
- Coordinate with implementing partners and ensure smooth collaboration.
- Represent the foundation at sector meetings and stakeholder forums.
- Collaborate with government agencies, NGOs, aggregators, and value chain actors to strengthen partnerships.

C.Resource Mobilization

- Develop and/or support proposal development for donor funding.
- Contribute to concept notes, budgets, and technical narratives to support resource mobilisation efforts.
- Identify funding opportunities and strategic partnerships for Food and Agriculture pillar and other pillars, where possible.

D.Technical Support & Capacity Building

- Provide technical guidance and support to equity Bank staff, cooperatives, VSLAs and farmers.
- Facilitate training on good agriculture practices (GAP), post-harvest management, value addition, and market access.
- Support innovations such as irrigation technologies, improved seed systems, and digital farmer services.

E.Monitoring, Evaluation & Learning (MEL)

- Work with EGF-Rwanda MEL team to track outcomes and impact of F&A programs.
- Conduct field assessments and support surveys.
- Document success stories, lessons learned, and best practices.

F.Financial & Administrative Oversight

- Monitor program budgets and ensure cost-effective implementation.
- Ensure compliance with donor requirements, policies, and procedures.
- Review and validate technical and financial reports.



G. Business Development & Portfolio Growth

- Through trainings and in collaboration with Equity Bank staff, identify, and onboard high-potential agribusiness clients including farmers, cooperatives, input suppliers, processors, and agribased MSMEs.
- In collaboration with the Equity Bank agriculture team, develop tailored financial products (loans, insurance, digital tools).
- Drive portfolio growth in line with the bank's strategic goals.

3. Qualifications, Experience, Skills and Attributes

- Bachelor's or Master's degree in Agriculture, Agronomy, Agribusiness, Food Security, or related field.
- Minimum 5–7 years' experience in agriculture-focused development programs.
- Proven experience working with rural communities, farmer cooperatives, and government institutions and donors.
- Strong program management and field experience.
- Deep knowledge of agriculture value chains and climate resilience.
- Strong project management, planning, and budgeting skills.
- Excellent communication, facilitation, and training capabilities.
- Ability to work with diverse stakeholders including donors and communities.
- Strong data analysis and reporting skills.
- Experience with MEL tools and digital agriculture platforms is an added advantage.

If you meet the above requirements, submit your application quoting the job opportunity you are applying for as subject of your email through the email address below by **12th January 2026**. Please include detailed Curriculum Vitae (in Word version or Pdf version not Pdf image), copies of the relevant certificates, testimonials, and daytime telephone contact and email address. **Only short-listed candidates will be contacted.**

Email to: jobsrwanda@equitybank.co.rw

Equity Bank is an equal opportunity employer. We value the diversity of individuals, ideas, perspectives, insights, values and what they bring to the workplace.