EQUITY NEWS



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NOT FOR SALE

Access to clean water gives dignity to families and sparks businesses

Equity Bank, in partnership with Water.org, facilitates access to safe, accessible and cost effective water

The irony of this being a country that floods heavily when it rains and also being one of the world's most water-scarce countries is not lost on Kenyans. Recently, water scarcity has been a concern for Kenyans, from government officials to citizens trying to eke out a living in a decent and clean environment.

Access to safe drinking water is a critical determinant of the health of individuals and households. Kenya still has a long way to go. Some 27 million people lack access to improved sanitation. When it comes to quality of water, 41 percent of the 47 million Kenyans still rely on unimproved water sources such as rivers or streams, dams, ponds, lakes, unprotected wells and springs and water vendors.

Improved water sources such as piped water, rain harvested water, borehole water and protected wells are less prone to contamination and hence

133,084

through the Maji Safi, Jamii Safi Initiative

1963 when we attained independence, there was almost 2.4 million litres of water available for

every Kenyan per year. This drastically shrunk to 461,000 litres by 2014, and it is estimated that in 2025, our population will so strain water sources that only 235,000 litres of freshwater per capita will be available. Tanzania, across the fence, is at 1.6 million litres per capita.

Deforestation, degradation and encroachment of water towers and other catchment areas as well as wanton logging have undermined our country's capability to quench its thirst, and effectively to enjoy food security.

We can reverse this through legislative, household and private sector interventions. Rainwater harvesting, wastewater recycling, water tower conservation, tree planting, reduction in river pollution and reduction of water wastage are some of the measures we can take and scale up.

Scarcity of safe drinking water and

sanitation has a reverberating effect on the lives and livelihoods of communities. For women, children, and sometimes even men, fetching water becomes a daily time-consuming activity. They walk long distances and queue long hours, and some children drop out of

In urban areas, residents of waterscarce neighbourhoods access water at exorbitant rates. As a recent study revealed, a family in the slum pays 172%more for water compared with a family living in a formal estate. Most of the family income is therefore diverted to cater for water needs.

Equity Bank in partnership with Water.org have committed to facilitate our customers to meet water and sanitation requirements through the



Agri Irrigation and Boreholes Systems team digs for water in the semi-arid area of Ngatataek in Kajiado County

Maji Safi, Jamii Safi Loan available for groups and individuals.

This product, which has enjoyed eager uptake since its inception in 2011, provides financing

towards purchase of tanks and installation of pipe connections. boreholes. shallow wells and water pumps.

facilitates the construction of pit latrines and toilets. tanks. septic digesters and connections to sewer lines.



Sudan: Last of a kin

Benefactors adopt online payment service, PayPal, to conserve species

The rhino appeared as a mount of ashen rock from a distance. Inching close to Sudan, the only surviving male northern white rhino, one fully appreciated the details of the sculpted mammal and the furrows on its course hide.

Sudan's home was Ol jeta Conservancy in Laikipia County, where along with two other remaining

northern white rhinos on the planet - female rhinos Najin and her daughter Fatu - they dwelled since 2009.

Ol Pejeta is a 90,000 wildlife sanctuary located at the foothills of the Aberdare Ranges. Although the conservancy teems with indigenous wildlife it was the exotic endangered northern white rhino that distinguished

Sudan's age in years at the time

Ol Pejeta from other parks. But despite being larger than life, Sudan sadly died on March, 2018 at the age of 45, possibly bringing down the curtain on the Northern white rhino species.

Up to July 2015 there were five northern white rhinos left in the world as a result of unbridled poaching. They were four females Nabire, Nola, Najin and Fatu and the only male, Sudan. Sudan, Najin and Fatu were relocated to their natural environment in Kenya in 2009 in an effort to encourage them to breed

Ol Pejeta prides itself in housing the single biggest population of black rhinos in the region. 100 black rhinos out of the Cont... Page 2

How HSNP changed our lives



Esther Ebenyo Ekidor (pictured above, left) HSNP became beneficiary in 2012. She receives KSh5,400 every months through the local Equity Bank agent. Esther says the community has become happier and livelier because beneficiaries are able to access medication and other basic needs without having to wait Government handouts. "Before I was enrolled, I had five goats in my homestead. But since HSNP came, I have been able to increase the number of goats to 30 and to buy 10 sheep. I can now buy the food of my choice for my family. I take my children to hospital because I can afford transport," she says.

Esther remembers being a beneficiary of food aid and prefers the current situation, where she receives cash instead. "We could not do anything else apart from eat what we were given, and sometimes it was not even

Thanks to the cash from HSNP, she can now trade with her livestock, and has just started a small business where she sells mandazi (buns) in her village.



Our commitment is to empower our people

It gives me great joy to see how our partnership with our customers has evolved over the years. Guided by the tagline to listen and care, we have made it our duty to listen to our customers' desires, needs and opportunities; and convert them to services that address their needs and aspirations

We witnessed the increasing pain of accessing clean drinking water, and water to do farming and keep households clean. In partnership with Water.org, we rolled out a water initiative that has brought joy to families and opened up business opportunities for many.

We also celebrate the joy we see among our people in arid and semi-arid areas who have for long suffered hunger due to

drought. Our initiative of digitizing food through cash transfers has become a great source of hope for many communities.

They are not only accessing food in dignity, but through our financial literacy training, they now plan for the cash to feed their families, pay school fees for their children and access medical services and even start small businesses, effectively breaking the cycle of poverty. For us, this is the true meaning of living dignified lives.

_withdrawal Thanks to our service, e-commerce has opened up opportunities for growth of small

We are continuously forging strategic partnerships with like-minded stakeholders in order to scale new heights and push our innovation frontier. businesses through online payments on the PayPal platform.

It is this kind of impactful outcomes that inspire us to continuously innovate new and better ways of empowering our clients and other stakeholders to exploit opportunities and maximize their full potential on the road to economic prosperity. We also know that we cannot do this alone. That is why we are continuously forging strategic partnerships with likeminded stakeholders in order to scale new heights and push our innovation

Ultimately, the collective impact of collaboration delivers wholesome and sustainable solutions for our customers. We are happy to work with our partners towards our vision, to be the champion of the socio-economic prosperity of the people of Africa.

E-commerce brings global opportunities to your doorstep

One would say Kevin Kimani Njoroge doesn't have a job. He does not rise at the crack of dawn and leave for work to return after nightfall. Instead, the new father of one gets to be there for his daughter's milestones - the first word, the first giggle, the first step - because he works from the comfort of his home.

Kimani has been an online freelance writer since 2012. He mines the Internet for outsourcing websites that offer opportunities for writers.

Kimani, 27, started online writing as a student of Mass Media at University of Nairobi.

"My first payment was \$400 (KSh41,120) for two weeks of writing work. That's a lot of money for a student," he says. Today, Kimani makes enough to provide a comfortable life for his

"When I started, my biggest worry was how to receive payment. That's where Equity

came in, to facilitate me to cash the money paid into my PayPal account," he says.

The Equity Bank Withdraw Service enables PayPal account holders to withdraw funds paid into their PayPal accounts through Equity Bank. The service is available to any customer with an Equity Bank account. Funds can be withdrawn from PayPal to Equity Bank transactional accounts in Kenya shillings or US dollars.

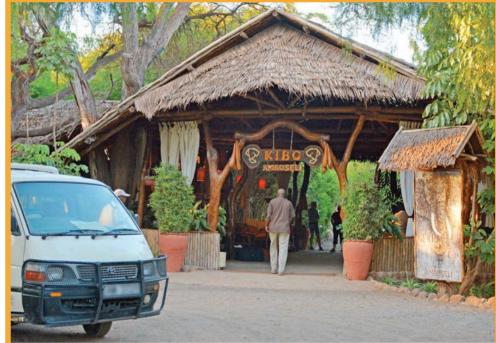
The online freelancing trend has been gaining ground as jobseekers discover alternative ways of making a living.

There is no discrimination. No one asks to see your papers. They want to see if you can write good essays. Many people are moving from office-based to home-based work due to technological advancements change in work place

from Naivasha graduated in Industrial Chemistry from Kenyatta University in 2015, but could not find a job. He resorted to online writing and gets paid every two weeks. He is now able to fend for himself, and advises young people to take up the job opportunities available on the

The only thing you require to do online business is your computer and strong internet connectivity, and you can work for anyone anywhere in the





Kibo's no-sweat payment system

Couched in the vast Amboseli National Park, the 60-tent getaway, Kibo Safari Camp, is 1km away from the Kenya Wildife Service

The tented camp offers great service and rustic, world-class accommodation in an idyllic setting, at the foot of Mount Kilimanjaro.

The camp houses guests on full board

basis, with the busiest months being August and December.

"In August, we mainly have tourists from abroad, while in December, local tourists patronise the camp," says the Manager, . Benedict Kimeu.

He adds, "All guests paying from abroad pay into our PayPal account, after which we transfer the money to our Equity account.'

ast of a kind rhino is fallen but not forgotten

 \dots From Page 1 690 in Kenya roam the rangeland of the conservancy under militarized protection for every individual animal.

of management conservancy has come up with an adoption programme for enthusiasts to finance the upkeep of the rhinos known by their benefactors' choice

The benefactors of the rhinos mainly reside abroad and send money regularly for the upkeep of 'their' rhinos using the online payment service



A warden walks past Fatu and Najin, the only surviving female northern white rhinos



Scan QR code to watch Sudan's story

PayPal platform that terminates at Equity Bank.

The system has proved to be so efficient that Ol Pejeta determined to migrate to a cashless system from June 2017 for both domestic and foreign visitors to the conservancy.

"Looking after rhinos is a very expensive affair because of the poaching threats that they face. We receive money from donors to take care of the rhinos," says Ol Pejeta Conservancy CEO Richard Vigne.

The number of currencies that one can receive through PayPal

"YOU CANNOT BELIEVE WHAT LITTLE SAVINGS AND SMALL LOANS CAN DO TO HELP WOMEN START THEIR ENTERPRISES. THEY BECOME BOLD, RESILIENT AND POSITIVE ABOUT LIFE. WITH AN 'I CAN DO IT' ATTITUDE'

Equity Group Executive Director Mary Wamae during a charity dinner for the Federation of Women Lawyers, FIDA

Speaking at the charity dinner held at the Nairobi Arboretum during the International Women's Day celebrations, Mary said Equity Bank has been keen to encourage the spirit of entrepreneurship among women.

The dinner was to help raise funds for the construction of a mediation centre. The chief guest, Kirinyaga County Governor Anne Waiguru said women deserve to be appreciated and honoured for their contribution to society.

W o m e contribute to the betterment of society, whether working home or in the office, or doing both," she noted.

The CEO and Managing Director of Equity Group Holdings Plc

Dr. James Mwangi has been appointed to the IFC board as economic advisor



invitation by IFC Vice president Hans Peter Lankes states in part: "We believe you can add significant value to how we execute our mission," and emphasizes that the new IFC Strategy 3.0 "puts a premium on sound economic and strategic advice

This appointment adds to Dr. Mwangi's list of global roles of honour and international service as a global thought leader and a strategic entrepreneur.

"That we are now recognized among global giants in innovation and as a subject of study in sustainable models of growth and success in global universities is humbling," said Dr. Mwangi.

Dr. Mwangi attended the first meeting in April 2018 to discuss the impact of disruptive technology and ways to accelerate market creation.



Dr. James Mwangi and Cooperative University of Kenya Council Chairman, Dr. Ibrahim Ali enjoy the display of students' creations

"ACADEMIA MUST BRING THEORIES TO THE MARKET TO TEST THEIR EFFICACY"

Equity Bank CEO and Managing Director Dr. James Mwangi gave a talk at the Cooperative University of Kenya during a School of Business and Economics open day held at the main campus in Karen, Nairobi where he discussed the topic, 'Key to Successful Entrepreneurship'. Dr. Mwangi presented the Equity Bank case to illustrate how a proper business model can propel a fledgling enterprise to

prosperity.
"Enterprises fail when they do nothing to change strive to understand the business they engage in.

EQUITY RUNNER TAKES GOLD

Equity Bank's George Wairimu of Meru branch won the gold medal in the 2018 Karen Hospital Heart Run. The first to cross the finish line, George was part of a team of 100 Equity staff who participated in the annual charity run.

The run is a fundraising activity that aims to support children below the age of 18 years who have heart related diseases



Equity Tanzania Launches Eazzy Banking Suite of



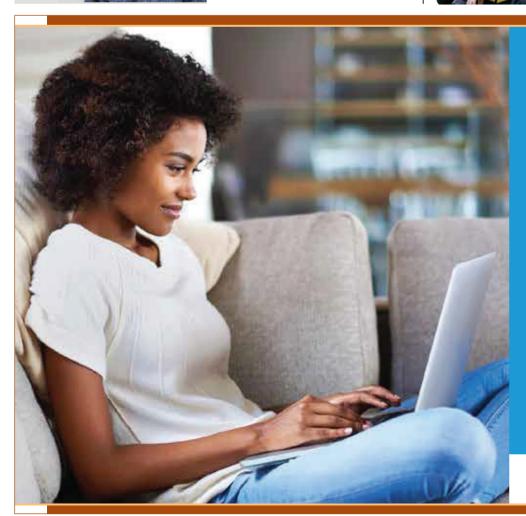
"Customers will enjoy more convenience, control and freedom," said Joseph Iha, the Managing Director of Equity Bank Tanzania during the launch of Eazzy Banking suite of products in Tanzania.

The suite of products consists of a financial app, Eazzy Banking, which allows customers to send money and make payments using their mobile phones anywhere, anytime. It offers a host of unique key service offerings ranging from sending money to bank accounts or mobile wallets, applying and paying off loans, paying bills and

The launch comes hot on the heels of similar launches in Equity Bank Uganda, Rwanda and Kenya as the Bank seeks maintain the lead in digital adoption for the banking sector in East Africa.

EQUITY FETED AT BUSINESS EXCELLENCE AWARDS

Equity Group bagged several awards during the inaugural East África Business Council (EABC) Business Excellence Awards 2018 recently held at KICC, Nairobi. The Group won the Overall Best Regional Company trophy. Equity also won the Best East African Company in CSR and was the First Runner-Up for Best East African Company -Financial Service. The awards celebrate exceptional business performance within the East African region.



Withdraw your PayPal funds for as little as 1%

That's right! Withdrawing funds from your PayPal account into your Equity bank account just got more affordable! With our new pricing, the more you withdraw, the lower our fees

Enjoy our new rates as below

Withdraw value in USD	Withdrawal fee					
500 and Below	1.5%					
5001-1,000	1.375%					
1,001-2,000	1.25%					
2,001 - 5000	1.125%					
5,001-Above	1%					





Hope for Ngatataek residents as borehole is sunk in village

gathering of socked herders

and the workmen hug each in

smiles, for maji yamepatikana

(water has been found). A

goat will shortly be barbecued

in the vicinity for a feast to

and Boreholes Systems was

Although Agri Irrigation

celebrate the find.

It's sweltering hot in the plains of Ngatataek, some 15 kilometres from Ilbisil town in Kajiado County. Standing tall above the scattered stunted acacia trees is a water drilling rig that is noisily boring the ground as a team of men take positions to feed the drill with five metre shafts every 10 minutes. There is heightened anticipation that if there is any water to be struck it has to be within the remaining 20 metres because the allowable

extent is 200 metres. After three hours of drilling on day three, a spurt water gushes into the air

camped here to sink a borehole for a client farmer who needs water for irrigation, the community equally stands to benefit.

this "In [Masai] community, when one of them gets water, it's a precious thing charge at the site.

shift towards major irrigation in the last few years has provided opportunities for providing water services. Riding this wave, Agri Irrigation has established itself as a one-stop shop for sinking boreholes, construction outflow infrastructure and storage tanks, as well as greenhouse installation and management in support of small scale farmers across the

The firm has installed irrigation systems in Kajiado, Nakuru, Eldoret, Kisumu, Nveri, Nanyuki, Meru and Arusha, Tanzania.

Noting that many people are sinking boreholes because the rivers are no longer a reliable source of water, Doreen Ndegwa, a director at the company, says: "We took the Maji Safi, Jamii Safi loan to buy the latest model of the rig, which has capacity to drill 500 metres deep.

to be celebrated because they are sure to share. It benefits many people," says Francis Mburu, the Agri Irrigation A joyous cheer rents the desolate field dousing and Boreholes Systems inas the gathering of socked herders and everything within several the workmen hug each in smiles for 'maji The growth of agribusiness metres with and demand for more food yamepatikana' (water has been found). muddy water. production has prompted the need to find and preserve A joyous cheer rents

Granny taps into business opportunity and stays afloat



She may be elderly, but Mary Ndung'u, fondly known as Cucu, is not about to retire from her water supply business. Her age belies the business acumen she has developed through the ups and downs of her venture, which she operates in the semi-arid area of Kiserian in Kajiado County.

She remembers how it all started. She used river water to irrigate her farm and soon ran into headwinds.

"My neighbours accused me of depleting the river. They lodged a complaint with the Kajiado police," she says.

The authorities advised that soil tests be done by water experts to determine whether an aquifer with adequate water exists. The experts found water 200m below ground. Mary resolved to establish a bulk water supply business and approached Equity Bank for a KSh1.5 million Jamii Safi Maji Safi loan, which she used to sink a borehole.

"There was no water in this whole area and water trucks used to queue for long hours,'

Mary now supplies her town and beyond, even reaching far flung areas like Magadi. She now

has a staff of 26 and supplies homes as well as institutions.

Despite not having gone school,

Mary Ndung'u has employed through her venture

built a big enterprise. She is mentoring her son to inject new ideas into the business for posterity. Recently, she invested in portable receipt printers to improve accountability.
"Water is a basic need, that's

always in demand. Water is

Water brings dignity to Meru households

transformative power of water better than the members of Kanana Women's Group in Ndunyu Barikui, a village nestled in the dry leeward side of Mt. Kenya in Meru County. For them, life is divided in two - before and after they got adequate clean water.

Gathered chairlady's home for their monthly chama meeting, they recount the days when their lives revolved around water, or rather, the lack thereof.

Teresa Kanana, the chairlady says: "We used to travel far to fetch water and it was difficult because at most one could carry two jerrycans at once, and with a lot of difficulty. We would be tired and our bodies would ache".

They would fetch and carry the water on their backs for domestic use and for their plants and animals. They formed Kanana Women's



Group address challenges of access to water and encourage each other to save. They approached Equity Bank for the Maji Safi, Jamii Safi loan and used the money to purchase water tanks for each household. That way they could store water for domestic

Esther Nyambura, the vice chairlady, says: "We can now water our domestic animals, which in turn provide food and income. We are doing tree planting and irrigating our kitchen gardens where we grow vegetables for our families.

Tenant's agony inspires landlord into water business



Peter Runo Kahuha at his water depot in Kasarani.

"Your vocation in life is where your greatest joy meets the world's greatest need." Frederick Buechner.

The above quote best captures the experience of a government retiree, Peter Runo Kahuha of Kasarani Estate in Nairobi. Kahuha, a landlord, stumbled upon a lucrative business idea on a regular day, as he was doing a routine visit at

his property.
"I went up to fourth floor and found a woman who had just returned from the maternity ward with her child and stayed for four days without water," he says, adding that he felt so sad that he decided to do something about it. He turned to his banking partner.

"I approached Equity Bank to finance me to dig a borehole for my residents," he remembers, adding, "When I struck water, the hydrogeologists confirmed it was of high quantity and

When I struck water, the hydrogeologists said it was of high quantity and quality; good enough for human consumption.

quality, good enough for human consumption. So my neighbours asked me to allow them to fetch from the borehole too.'

Having the water pumped to rooftop storage tanks and then to the units, the residents can wash, cook and drink.

His block now has full occupancy because homeseekers consider availability of water above other considerations.



Bring water home with Maji

We provide financing towards purchase of tanks, water connections, boreholes, shallow wells, water pumps and much more Apply today and enjoy great benefits.





"Previously, I had little to spend on buying food and taking my children to school, but since I enrolled into HSNP, I can raise school fees for my children."

Ekuwom Longole Kerio (below left), HSNP beneficiary since 2012 when asked how HSNP has changed her life

How has receiving cash instead of food aid made a difference for you?

Receiving cash is much better than food aid because when you are given cash you can choose what to do with it. This has opened the minds of people to use the cash they receive to start and expand their small businesses. With food aid, we would eat whatever we were



given then wait for the next handout. Sometimes this forced us to sell the food in order to get some cash to buy medicine and books for our children.

How much do you receive and how often?

I receive KSh5,400 every two months.

What difference has HSNP made in your family?

HSNP has enabled my family to be healthier, since I am now able to buy enough food to feed my family. I also spare some money to pay school fees for my children and buy medicine for my family. Most importantly it acts as a source of capital for my kiosk.

What difference has HSNP made in your business?

I started my kiosk using money from HSNP and I also use it to increase my stock. My business has grown because the money I get from HSNP is non-refundable. I buy and sell foodstuffs and this earns me some profit.

What difference has HSNP made in your community?

Most of the households that are enrolled in HSNP and receive the cash are able to afford their basic needs, which was not the case before being enrolled.

How do you receive your money?

Once Equity sends me a message saying that HSNP cash has been credited to my account, I go to the agent to withdraw the money using the card I received from the bank. Through the agent, I also deposit some cash from my business at the end of the month and make other withdrawals.

How Equity pioneered innovative cash transfer system

Over 400,000 households have benefited from Hunger Safety Net Programme (HSNP) funds disbursed through Equity Bank. The programme has so far dispensed KSh21b to a population of nearly

2.3m beneficiaries in Kenya. First rolled out in 2009 as an initiative of DFID. HSNP targeted to distribute humanitarian aid to households in the arid areas of Northern Kenya in form of cash transfers. Its objective was to deepen financial inclusion through shifting people from food aid to cash

transfers, which are more sustainable. It was executed by Equity Bank though a special debit card used to withdraw funds received from the programme partners from a diverse agency network in the area.

The Government has now taken over 60% of the platform. Equity's partners in HSNP include Oxfam, SCF, Care, HelpAge, WorldVision, World Relief, Terre Des Hommes, Australian Aid (AusAid) and the



Equity Bank launches card service for refugees in Uganda



United Nations Capital Development Fund has partnered with Equity Bank Uganda to unveil a new programme called Mobile Money for the Poor (MM4P) that will ride on agency banking and target refugees. The product is already working in other East

African countries. It uses biometric card solutions to secure electronic cash transfer from donors and other well-wishers to refugees. Uganda has about one million refugees mainly from South Sudan and the Democratic Republic of Congo.

14,662



transfer programme in Rwanda

Equity Bank Rwanda has undertaken a cash transfer programme for refugees in Rwanda. The project aims at transferring cash to refugees in Gihembe, Nyabiheke, Kigeme, Kiziba and Mugombwa refugee camps in order to improve food and nutrition security among food-insecure households.

Equity Bank Rwanda opened in 2011 and has 13 branches and 500,000 customers.



INUA JAMII

rs & Above Cash

Receive monthly payments through Equity Bank

Do you have or know an elderly person who is 70 years and above, and is registered for Inua Jamii 70 years and above cash transfer programme?

They can now receive pension payments through:

- Equity Bank branches
- Equity Agents
- ATMs

Ni jukumu letu kuboresha maisha ya wazee









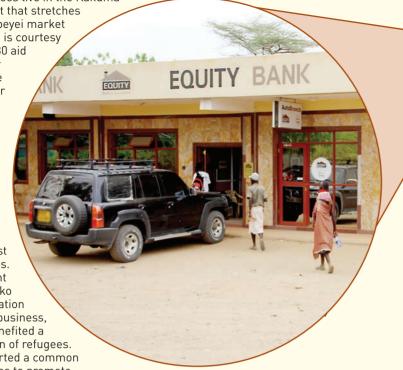
Banking Kakuma Refugee Camp

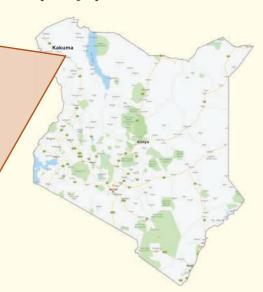
Sun of opportunity shines on the refugee camp as Equity partners with community

More than 200,000 refugees live in the Kakuma Refugee Camp in a crescent that stretches from Kakuma town to Kalobeyei market in the west. Their livelihood is courtesy of the Kenya Government, 30 aid agencies and private sector players operating under the Humanitarian Private sector Partnership Programme HPPP.

The humanitarian intervention by the UN agencies, its partners and the private sector is transforming lives and livelihoods of refugees.

One of the challenges of running Kakuma Refugee Camp has been achieving integration between the host community and the refugees. Turkana County Government representative Andrew Ng'iko highlights one of the integration programmes: "In terms of business, the host community has benefited a lot from the huge population of refugees. The county government started a common market for both communities to promote business as well as peaceful coexistence."





About Kakuma

- One of the world's largest
- refugee camps
- Estimated \$56 million (Sh5.7 billion) consumer market
- Informal economy is thriving, with more than 2.000 businesses
- Things traded include electronic goods, food and a wide range of consumer goods, kerosene, petrol, diesel, shoes, cosmetics, textile products; and essential commodities like salt, sugar, cooking fats, flour and many others

Source: International Finance Corporation



Pete Manfield, Head of Office, Office for the Coordination of Humanitarian Affairs (OCHA) in HPPP: "We are looking to support the local private sector to participate in meeting the needs of not only the refugees but also the host community. Equity Bank, for instance, has been at the forefront of supporting cash grants to vulnerable Kenyan families."

200,000

The population of refugees at the Kakuma Camp

Action Africa Help International (AAHI) supports the refugees in their business ventures. "We partnered with Equity to establish a revolving loan fund from which we give refugees zero-interest loans ranging from KSh5,000 to KSh100,000. Equity offers financial training for the recipients," says Edith Imbolokonye Ingutia, Business Development Officer at AAHI.

Equity Bank was the first financial services provider to serve the refugees in Kakuma Refugee Camp, who are mainly from Eastern and the Horn of Africa. The host communities also benefit from the banking services.

"We as Equity Bank chair the HPPP in East Africa, and banking this community only deepens the work we do in this region in cash transfers, in partnership with UN agencies and government," said Allan Waititu, Director of Special Projects, Equity Bank.



The Burundian refugee farming community called **Umoja ni Nguvu** practises small scale crop production on the banks of a *laga*, a dry river course that has water only in the rainy season. They source water from shallow wells to irrigate plots for production of maize, okra, sweet potato vines, cassava leaves and spinach to sell at the local market.

"From the proceeds of the farm we feed our families and also spare money for the future," says Simhumusi Maxime.

The group is now supported by Action Africa Help International (AAHI), which has installed a solar powered water pump for irrigation.



By far the largest shopping outlet is run by Ethiopian refugee **Yohanis Mesfin**.

Stocks of powdered milk, wheat flour, rice, pasta, mattresses and just about everything the diverse nationalities require pile to the rafters.

He says: "I came to Kakuma in 2001 and immediately started working as a sweeper. Three years later I started this business, which has grown so much that at any one time, I have two lorries en route to Kakuma to deliver stock. Equity Bank has made a huge difference for me, because I don't have to hold large amounts of cash any more."



Kulumwene Selemani from Congo has also benefited from business opportunities. Wheat products like bread are rare in Kakuma and almost non-existent in the refugee camps. Kulumwene built a bakery and, with the support of fellow refugees, bakes 35,000 bread rolls for supply to schools in the camp.

"Our food rations are not able to feed us sufficiently, so this business supplements my income. I got a loan from Equity Bank and it has helped me grow my business," he says.



Equity Bank was the first financial services provider to serve the refugees in Kakuma Refugee Camp, who are mainly from Eastern and the Horn of Africa.

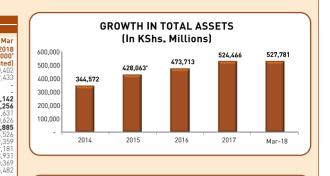


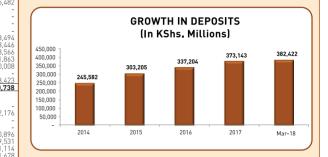
"This business gives me money to buy my family food that is not provided in the rations, such as meat. It also enables me to pay school fees for my children," **Olivier Kitumaini** from the Democratic Republic of Congo. He runs a clothing store and an Equity Bank agency within the camp.

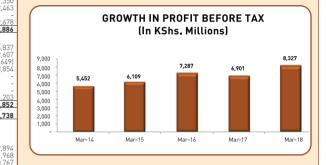


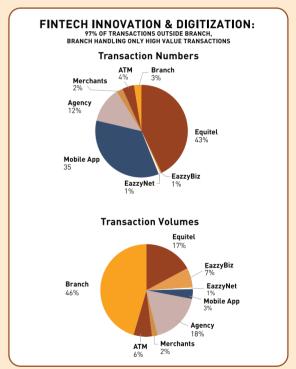
"I am part of 175 herders from the Turkana community who teamed up to form the Lochoredome Livestock Marketing Association, which buys and sells livestock for supply of meat in the settlement. I supply refugees with beef, goat meat and camel meat." **Nipeyok Egironi,** livestock trader.

CTATEMENT OF FINANCIAL ROCKTON	31st Mar	BANK 31st Dec	31st Mar	31st Mar	COMPANY 31st Dec	31st Mar	31st Mar	GROUP 31st Dec	31
STATEMENT OF FINANCIAL POSITION AS AT ASSETS	2017 Shs. '000' (Un-Audited)	2017 Shs. '000' (Audited)	2018 Shs. '000' (Un-Audited)	2017 Shs. '000' (Un-Audited)	2017 Shs. '000' (Audited)	2018 Shs. '000' (Un-Audited)	2017 Shs. '000' (Un-Audited)	2017 Shs. '000' (Audited)	Sh (Un-A
Cash (both local & foreign) Balances due from Central Bank of Kenya Kenya Government and other securities held for dealing purposes	7,478,172 14,744,284 -	8,817,113 15,635,640 -	8,527,912 12,149,433	8,090,385 - -	8,318,168 - -	8,343,784 - -	15,926,537 14,744,284 -	11,039,112 15,635,640	18, 12,
Financial assets at fair value through profit and loss Investment securities: a) Held to Maturity:	105,406,209 19,747,214	115,449,191 20,350,034	17.454.621	-	- - -	- - -	112,988,818 22,142,487	128,001,775 20,699,626	18,3
a. Kenya Government securities b. Other securities b) Available for sale:	17,544,224 2,202,991 85,658,995	18,347,044 2,002,991 95,099,157	15,451,631 2,002,991 121,489,203	-	- - -	- - -	17,544,224 4,598,264 90,846,331	18,347,044 2,352,582 107,302,149	15,- 2,: 131,8
a. Kenya Government securities b. Other securities Deposits and balances due from local banking institutions	85,658,995 2,800,000	88,132,192 6,966,965 9,508,240	106,906,526 14,582,677 989,800	-	-	-	85,658,995 5,187,336 3,231,033	88,132,192 19,169,957 9,508,240	106, 24, 5,
Deposits and balances due from banking institutions abroad Tax recoverable	23,499,047	1/, 55/, 710	7,836,827 56,744 206,862,953	7,807	-	- -	38,791,085 119,698 261,899,197	43,437,650 2,193,237 279,091,669	31,
Loans and advances to customers (net) Balances due from group companies Investments in associates	208,356,659 3,335,342	2,065,436 214,484,733 4,121,975	3,478,167	613,125	312,764	429,735	480,428	449,019	271,
Investments in subsidiary companies Investments in joint ventures Investment properties	8,494	8,494	- 8,494	64,721,117	65,760,617 - -	65,760,617 - -	8,494	8,494	
Property and equipment Prepaid lease rentals Intangible assets	7,044,139 3,941 5,547,427	6,004,819 3,698 6,366,242	5,527,805 3,687 6,333,477	-	-	-	13,345,923 87,219 6,316,484	10,865,247 554,718 6,996,028	10, 6,
Deferred tax asset Retirement benefit asset Other assets	2,938,970 12,700,961	2,413,059 6,967,136	2,413,059 - 9.049,545	153,622	-	- - -	3,241,681 - 20.972.586	2,706,182	2, 18.
TOTAL ASSETS LIABILITIES	393,863,646		402,181,727	73,586,056	74,391,550	74,534,135	492,153,465	524,465,745	
Balances due to Central Bank of Kenya Customer deposits Deposits and balances due to Local banking institutions	288,006,775	298,702,851	301,623,121	-	- -	= = =	347,514,400	373,143,247	382,
Deposits and balances due to Foreign-banking institutions Other money market deposits Borrowed funds	- 42,679,794	- 39,494,907	1,194,848 37,690,150	-	-	-	1,767,622 1,313,655 44,480,018	1,735,822 46,137,632	3,4 45,3
Balances due to group companies Tax payable	2,073,020	199,394	259,760	2,584,265	2,667,097 3,304	2,700,087 36,280	2,397,632 7,547,350	411,712	
Dividends payable. Deferred tax liability Retirement benefit liability	<u> </u>			7,547,350	-	7,547,350 - -	155,838	64,374	7,
Other liabilities TOTAL LIABILITIES SHAREHOLDERS' FUNDS	4,837,009 337,596,599	6,098,943 344,496,096	2,885,453 343,653,331	748 10,132,363	258,847 2,929,248	258,846 10,542,562	7,537,612 412,714,127	9,830,022 431,322,809	6,1 445,6
Paid up / assigned capital Share premium / (discount)	30,000,000 9,964,132 [965,096]	30,000,000 9,964,132	30,000,000 9,964,132	1,886,837 16,062,607	1,886,837 16,062,607	1,886,837 16,062,607	1,886,837 16,062,607	1,886,837 16,062,606	1,8 16,0 [6,4
Revaluation reserve Retained earnings / accumulated losses Statutory loan loss reserve	15,389,335 1,878,677	441,394 19,233,437 2,267,428	958,103 17,606,162	45,504,249	45,965,507	46,042,129	(6,891,531) 65,382,778 2,280,654	(7,255,865) 71,535,063 2,617,569	69,8
Other reserves Proposed dividends Non controlling interests	-		-	-	7,547,350	-	717,994	7,547,350 749,375	
TOTAL SHAREHOLDERS' FUNDS TOTAL LIABILITIES AND SHAREHOLDERS' FUNDS	56,267,047 393,863,646	61,906,391 406,402,486	58,528,396 402,181,727	63,453,693 73,586,056	71,462,301 74,391,550	63,991,573 74,534,135	79,439,339 492,153,466	93,142,935 524,465,745	82,1 527,7
STATEMENT OF COMPREHENSIVE INCOME INTEREST INCOME									
Loans and advances Government securities Deposits and placements with banking institutions	6,072,495 2,724,759 151,077	24,976,130 12,214,987 505,429	6,166,360 3,396,659 83,905	- 152,855	229,458	- 138,521	8,191,847 2,964,984 258,056	33,880,635 13,393,880 916,204	8, 3,
Other interest income Total interest income	25,243 8,973,574	99,115 37,795,663	19,922 9,666,846	152,855	229,458	138,521	50,160 11,465,047	219,752 48,410,471	12,6
INTEREST EXPENSES Customer deposits Deposits and placements from banking institutions	1,520,483 10,490	6,488,314 78,808	1,729,686 7,658	-	-	-	2,021,029 48,646	8,075,892 346,274	2,3
Other Interest expense Total interest expenses	485,345 2,016,318	1,966,789 8,533,911	475,015 2,212,359		-	-	509,416 2,579,091	2,418,697 10,840,862	2,8
NET INTEREST INCOME NON-INTEREST INCOME Fees and commissions income on loans & advances	6,957,257	29,261,752 5,251,307	7,454,487	152,855	229,458	138,521	8,885,956	37,569,609 5,914,035	9,8
Other fees and commissions income Other fees and commissions income Foreign exchange trading income Dividend income	2,378,571 587,125	9,432,345 2,194,774	2,255,531 429,072	-	8,300,000	=	1,377,130 3,107,974 916,587	13,365,790 4,110,964	1,. 3,
Other income Total non-interest income TOTAL OPERATING INCOME	172,517 4,378,426 11,335,682	1,586,824 18,465,251 47,727,003	394,426 4,373,114 11,827,601	152,855	28,771 8,328,771 8,558,229	8,670 8,670 147,191	931,604 6,333,295 15,219,252	4,200,910 27,591,699 65,161,308	1,3 6,7
OPERATING EXPENSES				132,633	6,336,227	147,171			16,5
Loan loss provision Staff costs Directors' emoluments	630,652 1,636,535 2,777	2,333,386 7,814,102 13,953	110,660 1,718,778 2,938	2,033	27,799	6,360	796,900 2,472,447 12,660	3,431,331 11,475,853 68,888	2,0
Rental charges Depreciation on property and equipment Amortisation charges	326,950 678,137 185,677	1,318,736 2,607,468 812,976	338,886 565,744 236,375	-	- -	= = =	593,290 931,828 218,420	2,170,945 3,540,729 1,280,987	1
Other operating expenses Total operating expenses Profit/(loss) before tax and exceptional items	2,010,361 5,471,089 5,864,593	9,740,538 24,641,160 23,085,843	2,158,582 5,131,962 6,695,639	36,922 38,955 113,900	329,878 357,677 8,200,552	31,234 37,595 109,596	3,292,925 8,318,470 6,900,782	16,310,153 38,278,885 26,882,423	3, 8,2 8,3
Exceptional items-share of profit of associate Profit/(loss) after exceptional items	5,864,593	23,085,843	6,695,639	113,900	8,200,552	109,596	6,900,782	26,882,423	8,3
Current tax Deferred tax Profit / (loss) after tax and exceptional items	(1,759,378) 4,105,215	[6,411,033] [336,742] 16,338,068	(2,008,692) - 4,686,947	(34,170) - 79,730	[76,969] 8,123,582	(32,879) - 76,717	(2,050,660) - 4,850,122	(7,712,627) (251,744) 18,918,051	[2,4 5, 9
Minority Interest Profit / (loss) after tax and exceptional items and minority interest	4,105,215	16,338,068	4,686,947	79,730	8,123,582	76,717	17,461 4,832,661	48,842 18,869,209	5,8
Other comprehensive income Gains / (losses) from translating the financial statements of foreign operations	(170,007)	1 207 207	-	-	-	-	340,443	(1,502,098)	:
Fair value changes in available for sale financial assets Revaluation surplus on property, plant and equipment Share of other comprehensive income of associates	(179,207) - -	1,227,284	516,708 - -	-	=	-	(180,972) - -	1,297,235	į
Income tax relating to components of other comprehensive income Other comprehensive income for the year net of tax Total comprehensive income for the year	(179,207) 3,926,008	1,227,284 17,565,352	516,708 5,203,655	79,730	8,123,582	76,717	159,471 4,992,132	(204,863) 18,664,346	6,6
EARNINGS PER SHARE- BASIC & DILUTED	136.84	544.60	156.23	0.02	2.15	0.02	1.28	5.00	0,0
DIVIDEND PER SHARE -DECLARED	-	333.33	-	-	2.00	-	-	2.00	
OTHER DISCLOSURES NON PERFORMING LOANS AND ADVANCES Gross non performing loans and advances	15,355,048	14,757,622	14,548,854	_		_	19,509,295	17,984,680	18 1
Less interest in suspense Total non-performing loans and advances (a-b) Less loan loss provision	15,355,068 2,081,336 13,273,732 5,647,521	14,757,622 2,218,181 12,539,442 4,994,773	2,297,416 12,251,438 4,795,621	-	<u>_</u>	-	2,333,688 17,175,607 7,069,507	2,542,267 15,442,413 6,509,901	18,1 2,5 15,5
Net non- performing loans (c-d) Discounted value of securities	7,626,211 6,649,306	7,544,668 7,544,668	7,455,817 7,455,817	-		-	7,069,507 10,106,100 9,105,049	8,932,512 8,932,512	9,3 9,3
Net NPLs exposure (e-f) INSIDER LOANS AND ADVANCES Directors, shareholders and associates	976,904 2,886,735	3,199,639	3,512,692	-			1,001,051 2,980,280	3,243,982	3,5
Employees Total insider loans and advances and other facilities	2,886,735 4,895,253 7,781,988	3,199,639 4,568,199 7,767,838	4,618,257 8,130,949	-	-	-	2,980,280 5,865,634 8,845,914	3,243,982 5,662,202 8,906,184	5, 9,2
OFF BALANCE SHEET ITEMS Letter of credit, guarantees, Forwards,swaps and options	34,448,069 19,702,640	37,189,926 16,308,703	41,844,595 19,223,894	-	- -	- -	37,666,636 20,734,024	41,300,140 17,136,211	45, 20,
Other contingent liabilities Total contingent liabilities	54,150,710	53,498,629	61,068,489	-	-	-	58,400,660	58,436,351	66,1
CAPITAL STRENGTH Core capital Minimum statutory capital	53,300,859 1,000,000	59,197,568 1,000,000	55,226,820 1,000,000	-	-	- -	80,924,622 4,173,124	87,572,831 4,173,124	84,: 4,
Excess/ (deficiency) Supplementary capital	52,300,859 3,446,417	58,197,568 2,704,894	54,226,820 316,487	-	- -	- -	76,751,498 3,848,395	83,399,708 3,055,035	80,6
Total capital (a+d) Total risk weighted assets	56,747,276 358,841,053	61,902,462 374,209,300	55,543,307 383,326,845	=	-	-	84,773,016 418,802,658	90,627,866 444,102,519	85,1 454,5
Ratios Core capital / total deposit liabilities Minimum statutory ratio	18.5% 10.5%	19.8% 10.5%	18.3% 10.5%	-	<u>-</u>	<u>-</u> -	23.2% 10.5%	23.5% 10.5%	
Excess / (deficiency) (g-h) Core capital / total risk weighted assets Minimum statutory ratio	8.0% 14.9% 10.5%	9.3% 15.8% 10.5%	7.8% 14.4% 10.5%	-	- - -	- - -	12.7% 19.3% 10.5%	13.0% 19.7% 10.5%	
Excess / (deficiency) (j-k) Total capital/ total risk weighted assets	4.4% 15.8%	5.3% 16.5%	3.9% 14.5%	=	-	-	8.8% 20.2%	9.2% 20.4%	
Minimum statutory ratio Excess / (deficiency) (m-n)	14.5% 1.3%	14.5% 2.0%	14.5% 0.0%	-	-	-	14.5% 5.7%	14.5% 5.9%	
*Adjusted core capital / total deposit liabilities *Adjusted core capital / total risk weighted assets *Adjusted total capital / total risk weighted assets	=	=	20.4% 16.1% 16.2%	=	-	- - -	-	-	
Aujusteu totat capitat / totat i isk weiginteu assets									
Liquidity ratio Minimum statutory ratio	53.2% 20.0%	54.8% 20.0%	56.0% 20 . 0%	-	- - -	-	50.6% 20.0%	54.2% 20.0%	









*The adjusted capital ratios include the expected credit loss provisions added back to capital in line with the CBK guidance note issued in April 2018 on implementation of IFRS 9.

These financial statements are extracts from the books of the institution. The complete set of financial statements, statutory and qualitative disclosures can be accessed on the Institution's website www.equitybankgroup.com.

They may also be accessed at the institution's head office located at Equity Centre 9th Floor, Hospital Road Upper Hill.



Signed

CHAIRMAN

Equity Centre, 9th Floor Hospital Road, Upper Hill Tel:+254763063000 | Email: info@equitygroupholdings.com, www.equitybankgroup.com Equity Group Holdings Plc and Equity Bank (Kenya) Limited are regulated by the Central Bank of Kenya.



Shareholders get KSh2 per share dividend

Equity Group Holdings shareholders have received 2 shillings per share dividend payout which they approved at the 14 Annual General Meeting held at the Kenyatta International Convention Centre in Nairobi.

Announcing the board of directors' recommendation for the payout the Group Chairman Dr. Peter Munga said with the execution of digital penetration plans into the region through the Eazzy Banking suite of services the Bank is, now more than ever, able to extend it commercial leadership to a regional scale.

"Our ambition is to continue leading the sector's digital transformation. The combination of our extensive branch and agency network with our leading digital and technological offering on Equitel is a key strength, enabling us to offer the highest quality of service to our customers," he said.

37th

"Most solid bank in the world": Ranking by the Banker Top 1000

The dividend payout for the year was recommended following profitability increase of 14% in spite of declining interest income that was more than compensated by non-funded income and profitability from subsidiaries.

"We were operating in a very difficult environment. Private sector credit growth shrank significantly and with inflation at a high of 12% against the interest cap of 14% the effective interest rates we could charge was 2%," the Group Managing

Director and CEO Dr. James Mwangi told the shareholders.

The shareholders expressed their satisfaction in the performance of the Bank and urged the management to continue innovating to reduce dependence on interest income.

Dr. Mwangi said the brand continued to find favour from different circles enjoying the status of the most preferred company by customers across the African continent. "We are now rated 37th most solid bank on earth by the Banker. In terms of return on assets we are the 11th best bank in the world and 47th best bank on return on capital. Equity stands out as the company that enjoys customers' preference on the continent," he said.

The preference saw Equity Group market capitalization grow at the Nairobi Securities Exchange where the share price doubled, increasing investors' wealth significantly. Dr. Mwangi thanked the shareholders for the confidence they have shown in their investment. "Equity is perceived as the most valuable bank and it is now the 2nd largest company at the NSE," he said.

Dr. Mwangi said the success of Equity is aligned to the success of its customers, indicating that in the year 2017 the number of customers grew by 1 million to total 12.1 million. He assured the shareholders that the staff and management are passionate and inspired to serve customers as captured in the Equity Anthem performed at the venue.

Mary Wamae was re-elected to the board and her appointment as Executive Director in charge of subsidiaries endorsed.

Dr. Munga, David Ansell, Vijay Gidoomal and Prof. Isaac Macharia were also re-elected to the board. A special resolution for the set-up of the Employee Share Ownership Scheme structure for Equity Bank Congo was approved.









- 1. Shareholders arrive at the KICC for the AGM.
- Shareholders peruse the 2017 Integrated Report and Financial Statement.
 The Group Chairman Dr.
- 3. The Group Chairman Dr. Peter Munga addresses the shareholders.
- 4. Head Office Operations team sing the Equity Anthem at the start of the AGM.
- 5. A shareholder engages Group Managing Director and CEO Dr. James Mwangi (right) after the AGM.
- 6. A shareholder participates during a voting session.







Dial *745#

to get started

What is Riziki Cover?

This is an insurance cover intended to ease the financial burden associated with being admitted in hospital for more 3 or more days

(Light User)

- FREE- No monthly
- Simply use Equitel Airtime worth Kshs 100 **OR** make M-Banking transactions worth Kshs 1,000

— Kshs 400

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Riziki Cover

- FREE- No monthly
- Simply use Equitel Airtime worth Kshs 100 **AND** make M-Banking transactions worth Kshs 1,000 or more per month

— Kshs 800

Riziki+ Personal

Pay a month premium of Kshs 140

— Kshs 2,500

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Diziki+ Family

premium of Kshs 620

Kshs 2,500 -To you or family member when admitted

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